REQUEST FOR PROPOSAL

Presented by:

Amanda Battin Trenton Hatch Patrick Navarro



ENTERPRISE CONTACT INFORMATION

Gwen Ungerman - Procurement Supervisor 406.444.9159 Gwenette.Ungermn@mt.gov

Trenton Hatch

406.444.3315 trenton.hatch@mt.gov

Rhonda Peters

406.444.3320 Rhonda.Peters@mt.gov **Amanda Battin**

406.444.9665 amanda.battin2@mt.gov

Patrick Navarro

406.444.3313 patrick.navarro@mt.gov

WHAT ARE THE TYPES OF BIASES

Game Pin: 0662306



BIAS DEFINITIONS

Cognititive Bias -

Systematic patterns of deviating from rationality in judgement, which can occur even when a person is trying to be objective.

Confirmation Bias -

Actively seeking out and giving more weight to information that confirms pre-existing beliefs while ignoring contradictory evidence.

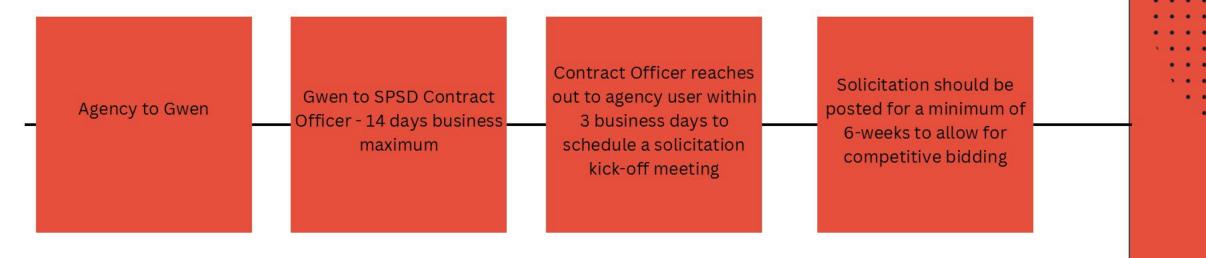
<u>Authority Bias -</u>

The tendency of individuals to submit to the opinions of those perceived as authority figures, which can sway group decisions.

HOW LONG DO RFP'S TAKE FROM START TO AWARD



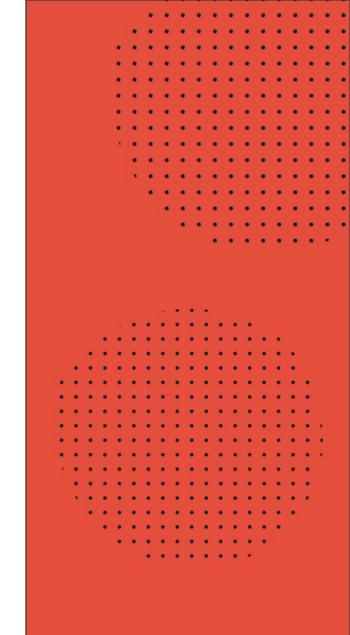
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Agencies should schedule a minimum of 12-weeks for RFP posting and evaluations.

PROCUREMENT LIFECYCLE

Definition of Need Contract **Procurement Method Selection** Closeout Contract Solicitation Development Administration You are here! **Contract Formation Evaluation Process** and Award **Negotiations**



ASK YOUR PEERS

