

# MONTANA DEPARTMENT OF ADMINISTRATION

Director's Office Greg Gianforte, Governor Misty Ann Giles, Director

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# NOTICE OF INTENT TO AWARD

Solicitation Number:	
Solicitation Close Date:	
Notice of Intent to Award Post Date:	

Solicitation Title/Event Name:

Issuing Contracts Officer contact information:

The State intends to award a contract to the apparent successful offeror(s) of the abovementioned solicitation. The Notice of Intent to Award shall not be considered a binding commitment by the state.

Under the Montana Procurement Act, the State has made the relevant scoring matrix/bid tab for the above-mentioned solicitation available for public inspection. Comments from the public regarding the proposed award must be submitted to the Contracts Officer listed above within this 7-day notice period.

Apparent Successful Offeror(s)

Unsuccessful Offeror(s)

#### DPHHS-RFP-2025-0568KH MOUD STATE OPIOID RESPONSE (SOR) TREATMENT SCORE SUMMARY WORKSHEET Bullhook Bighorn Valley Blackfeet Butte Silver Bow Providence Stt. Community Possible ternatives Community Crosswinds Dynamic Indian Family Rimrock Western Skies Primary Health Helath Care deal Option PLLC Category Health Center. Tribe Journe Jospeh Medical Points Inc. Health Center, Recovery Recovery Health Clinic Foundation Behavioral Health Care Clinic, Inc. Inc. To Recover Center, Inc. Center inc Scope of Services Ability to Meet Service Specifications Section 1.0-1.4 750 730 650 675 725 720 625 650 Must provide a minimum of 1 page per service. Mandatory Requirements -2.0 Department Responsibilities 2.1 Department will conduct annual in-person site visits. P/F 2.2 Department will facilitate monthly virtual monitoring meetings. P/F Р Р 2.3 Department will be available to provide ad-hoc meetings, calls, P/F Р Р Р Р Р Р Р Р Р F emails 3.0 Offeror/Offeror's Reporting Requirements Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting P/F Р Ρ Р Р Р Р Р Р Р Р F system and may be requested at any time by the Department through Offeror Qualifications Company Profile and Experience Years in Business - scored based off scoring matrix listed above 100 80 80 70 80 70 80 80 70 80 80 80 100 0 Relevant Experience 100 80 82 79 85 75 85 85 80 85 80 85 98 0 Budget Proposal Budget 50 47 46 36 49 35 46 49 38 32 38 36 36 Λ TOTAL TECHNICAL SCORE 1000 937 898 835 929 855 936 934 863 822 888 906 949 650 PER EVALUATION CRITERIA ACHIEVE MINIMUM SCORE Failed to meet TECHNICAL SCORE 80% OR ABOVE = 800 POINTS 80% Equal Pay for Montana Women 5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for 50 50 50 50 50 50 50 50 50 50 50 50 50 0 Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points

TOTAL RFP SCORE 1050 987 948 885 979 905 986 984 913 872 938 956 999 650

Summary

#### DPHHS-RFP-2025-0568KH

### MOUD STATE OPIOID RESPONSE (SOR) TREATMENT

# **Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Alternative's, Inc.			Total Points Awarded: 987
Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	730	Superior response; demonstrated SOR grant funding outlined in plan of how to expand current services provided. Services reflected in response are multi-level of the continuum of care; vendor reflected services provided inclusive of those who are justice involved, outlined a plan of how to collect the needs assessments for the SOR funding; use of funding was tangible and concurrent with current services offered which align with the SOR grant; discussed detox protocol and how they ensure the safety of every client in their care; stated the assessment tools they use to create a quality assessment of needs for the clients; didn't touch on one section as required, Section 1.2.3; describes more than minimum requirements of 2 SOR activities and more than 1 page for each activity, had comprehensive explanation of 90-day plan; met the requirements; higher level for specifying they have a large amount of non-insured clientele; include additional information and recommendations that would prove both valuable and beneficial to the agency.
Mandatory Requirements - 2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	Р	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	Р	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			

Offeror (Company) Name: Alternative's, Inc.			Total Points Awarded: 987
Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Years in Business – scored based off scoring matrix listed above	100	80	Good response; founded in 1980, 44 years established but only 7 yrs providing MOUD services
Relevant Experience	100	80	Good response; reflected a significant level of experience within their program of providing services for MOUD, OUD, and STUD; started in 2017 offering intensive in patient and 2021 implemented the MOUD program; treating special populations through their full history and partnering with Dept. of Corrections.
Budget Proposal			
Budget	50	47	Good response; descriptive justification and clean plan that was easy to follow; within available amount and included appropriate alcohol tax for CM services
TOTAL TECHNICAL SCORE	1000	937	
Equal Pay for Montana Women			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50	50	certified in eMACS by answering "Yes to question
	10.50		
TOTAL RFP SCORE	1050	987	

# **Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Bighorn Valley Health Total Points Awarded: 948

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services			
Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	690	Good response; clearly meets RFP requirements having at least 2 SOR activities and was descriptive; demonstrates thorough knowledge and understanding of the projects with no deficiencies noted; demonstrated currently have a robust array of MPUD, OUD, STUD services provided across MT; didn't give specific details how SOR funds will be used to enhance their services or add new services; demonstrates knowledge of the project but does not have a concise demonstration of how these funds will be utilized in their project; detailed and offered insight into the services that have occurred and how expansive the MOUD goal with SOR funding, however noninsured or under insured clients and how grant funds will be used to support these services needs was missing from the submission; good understanding of the SOR grant and its purpose.
Mandatory Requirements -			
2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	<u> </u>	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	<u> </u>	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			

Years in Business – scored based off scoring matrix listed above	100		Good response; company established 27 years ago; launched SUD and MOUD in Hardin in 2016; 8 years providing MOUD Services specific to RFP requirements.
Relevant Experience	100	82	Good response; launched first MOUD services in 2016; reflected MOUD services beginning and within the years of service has added more of the services of work to what they provide under our SOW; 8 years' experience with MOUD services
Budget Proposal			
Budget	50	46	Good response; score is good and budget is within allowable amount; good clear response to the budget; comprehensive budget with well-defined descriptions of employee salaries, training and events.
TOTAL TECHNICAL SCORE	1000	898	
Equal Pay for Montana Women			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50	50	certified in eMACS by answering "Yes to question

### Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Blackfeet Tribe Journey

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	650	Good response; from response received have concerns they do not fully understand the purpose of the grant because there were several sections missing and details missing from sections with a one sentence response; gave 2 SOR activities would have liked more detail on some; for example like the data on underserved populations; demonstrated a historical partnership with other care providers in communities served and is able to meet the needs of clients they serve; stated how they plan to use the SOR funding for their agency; outlined specific goals and objectives with target date, numbers for service delivery and utilizing grant funding; stated that these grant funds will be payer of last resort, which aligns with the standards for this grant; described how peer roles are utilized in their agency; demonstrated knowledge and understanding of this position within the recovery continuum
Mandatory Requirements - 2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	Р	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	Р	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			

Years in Business – scored based off scoring matrix listed above	100	70	Fair response; in business MOU, OUD, STUD services for 5 years; in business providing services since 2019; in business and offering same services since 2019 utilizing TOR and SOR for wrap around services for clients served enrolled in drug and alcohol program; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
Relevant Experience	100	79	Good response; based on 6 years of program management; in business and offering services since 2019, supporting individuals with care plans, peer support, outpatient groups, cultural and spiritual care as well as grief and trauma; demonstrated good relevant experience to the purpose of this grant.
Budget Proposal			
Budget	50	36	Fair response; wasn't much justification on fringe benefits, taking into consideration some employees may be under IHS feel it should have been broken down more and shared, total amount from Section 1 was a large total; good description of employee salaries; budget was well over the allowable amounts; over allowable amounts and unclear on some sections and justification for it; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
TOTAL TECHNICAL COORE	4000	005	
TOTAL TECHNICAL SCORE	1000	835	
Equal Pay for Montana Women			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50	50	certified in eMACS by answering "Yes to question
TOTAL RFP SCORE	1050	885	
TOTAL REP SCORE	1000	000	

# Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Bullhook Community Health

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	715	Superior response, demonstrating ability to meet the goals and objectives for the SOR4 MT; ability to hold confidential sessions for both counselling and medical services; mentioned MT Drug registry to ensure client safety; noninsured and underinsured were mentioned as a population needing support with these grant funds; have a mobile unit currently and are wanting to continue to use to decrease barriers of travel and internet for rural and underserved communities; thorough understanding of SOR, meeting and exceeding the criteria; have 2 SOR activities described and demonstrates ability to comply with guidelines and requirements of the project; include additional information and recommendations would prove both valuable and beneficial to the agency; mobile unit consists of two patient rooms and a central area in between. If there is a large population of patients, utilize our services, we would be able to take the mobile unit to them to make it more feasible for the patient less of a financial burden; response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.
Mandatory Requirements - 2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	P	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	 P	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			

Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.  Offeror Qualifications Company Profile and Experience	Pass/Fail	Р	Passed
Offeror Qualifications Company Frome and Experience			Good response; started a hub and spoke pilot project with the State in 2017
Years in Business – scored based off scoring matrix listed above	100	80	providing MOUD; 8 years in business MOUD, OUD, STUD providing services
Relevant Experience	100	85	Good response; demonstrated good understanding and knowledge relevant experience for SOR4 project; years of experience being over 10; already has background in providing MOUD since 2017 specifically with hub and spoke model partnered with the State
Budget Proposal			
Budget	50	49	Superior response; thorough, clear and reasonable budget; great response because the budget and descriptions in justification were comprehensive and complex in every area; RFP example include information both valuable and beneficial; want a mobile MOUD service which is \$250,000 allowable and offer the MOUD and STUD services in house, in addition to telehealth as well; with the services they are requesting, the budget requested is well under budget; tell us that they left a lot of room for more services if needed; demonstrated that they would still be able to provide those services under budget; response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.
TOTAL TECHNICAL SCORE	1000	929	
Equal Pay for Montana Women			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50	50	certified in eMACS by answering "Yes to question
TOTAL DED COORE	4050	070	
TOTAL RFP SCORE	1050	979	

# Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Butte Silver Bow Total Points Awarded: 905

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services			
Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	675	Good response; more than 2 SOR activities listed and described; full requirements needed with a good response; concise and knowledgeable of the project; multiple ASAM levels noted in response; services provided to those who are justice involved, understanding of services provided to those underinsured or noninsured; current practices in place and funding sources to assist with these needed services that are not covered by insurance; no reference to how SOR 4 funds will be utilized in this vendor's program; score reflects lack of information specific to the source for funding use; demonstrated a moderate understanding of SOR
Mandatory Requirements -			
2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	Р	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	Р	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			

Years in Business – scored based off scoring matrix listed above	100	70	Fair response; 37 years in business; can only see the established years in business but nothing specific to how many years they have been providing these services; having 5 years of MOUD services provided stated in last paragraph of qualifications; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
Relevant Experience	100	75	Good response; having MOUD experience for 5 years; demonstrated knowledge of relevant experience.
Budget Proposal			
Budget	50	35	Fair response; it is well over SOR funding availability; clear and workable budget but is over amount that can be awarded, response shows possible areas of flexibility; lacked descriptive information in budget; had one employee salary listed but no medical staff; salary travel and items needed is included; added a subcontractor on the budget example tab of response; if subcontractor is in budget presented and if awarded a contract this would need to be addressed due to this is not an allowable cost under the grant; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
TOTAL TECHNICAL SCORE	1000	855	
TOTAL TECHNICAL SCORE	1000		
Equal Pay for Montana Women			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50	50	certified in eMACS by answering "Yes to question
TOTAL RFP SCORE	1050	905	
TOTAL RIP SOOKL	1000	300	

# Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Community Health Care

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	725	Superior response; moderate response, understand the RFP requirements and SOR; had more than 2 SOR activities with full detail; had full description of program and their implementation plan shared; met full requirements of RFP; have services for noninsured populations; response reflective of stating offering many of services within SOR4; described process and protocol of warm handoffs between care providers and ensure level of care is accurate for each client; adhere to all state and federal regulations with MOUD and other such services; offer telehealth services; described barriers in these services and how they decreased these barriers by utilizing a mobile unit and building community relationships in rural and underserved populations; response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.
Mandatory Requirements - 2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	Р	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	Р	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			

Years in Business – scored based off scoring matrix listed above	100	80	Good response; demonstrated MOUD services for 6 years.
Relevant Experience	100	85	Good response; 6 years relevant experience; MOUD services beginning and within years of service added more services to the SOR project.
Budget Proposal			
Budget	50	46	Good response; low bid with an employee stated and broken down, justifications included for everything and was neat, clear and to the point; budget within the allowable amount; clear and concise and reviewed under budget.
TOTAL TECHNICAL COORE	4000	000	
TOTAL TECHNICAL SCORE	1000	936	
Equal Pay for Montana Women			
Equal 1 dy 101 montana fromon			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50	50	certified in eMACS by answering "Yes to question
TOTAL DED COORE	4050	000	
TOTAL RFP SCORE	1050	986	

# **Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Crosswinds Recovery

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	720	Superior response; described an understanding of the SOR4 purpose; stated the services that are provided for clients who meet criteria for each service; stated the services are not that are not offered, but described the partnerships that have been established to diminish this barrier for clients and vendors and they work with community partners and client on treatment plan for services; described the telehealth services they deliver and also stated they have a goal that aligns with the State of Montana's goal for increasing telehealth services to rural and underserved populations and want to use grant funds to expand telehealth services and peer support services to those who do not have insurance or are underinsured; thorough knowledge of the intent of the grant; more than the required 2 SOR activities stated and described; full description of 90 day implementation was nicely explained; multiple SOR activities stated in detail; information in serving underinsured and noninsured populations; response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.
Mandatory Requirements - 2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	Р	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	Р	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			

Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	80	Good response; Since 2018 is how long they have provided services related to the RFP requirements; business offering SOR4 services for 6 years; 2 years of services.
Relevant Experience	100	85	Good response; demonstrated good relevant experience aligning with SOR4 focus; providing peer support services for 6 years and have experience directly aligned with the goals of the RFP; organizations history of providing addition treatment services, SUD, OUD including ASAM for 2.1 (level of care) intensive outpatient services; and case management and recovery housing.
Budget Proposal			
Budget	50	49	Superior response; clear and sustainable budget under proposed amount; great descriptive justifications and breakdown of the budget, including salaries for peer support and showing utilizing SOR activities also sharing funding from other budgets; less than allowable amount for SOR4; utilized the direct services for clients who are uninsured or noninsured; outlined how they are going to ensure appropriate a; billing and service logs in budget and income data; discuss State and Federal regulations in budget; include additional information and recommendations that would prove both valuable and beneficial to the agency; response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.
TOTAL TECHNICAL SCORE	1000	934	
Equal Pay for Montana Women			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50	50	certified in eMACS by answering "Yes to question
TOTAL RFP SCORE	1050	984	

# **Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Dynamic Recovery Total Points Awarded: 913

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	675	Good response; not in PDF form so was hard to navigate through, found needed information on another document named" proposal", had more than 2 SOR activities with up to 1 page description; good SOW because description of each activity presented; reflected a statement of understanding of SOR for project in MT; services will be provided were complete and understanding of how funds can be used was good; mention of subcontractor in scope and MOU's and subcontracting are not allowed in the grant, if awarded a contract this would need to be addressed due to this is not an allowable cost under the grant; vague understanding of the intent of the grant; touched on how they manage their underinsured/noninsured clients; very vague in details and details.
Mandatory Requirements - 2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	Р	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	Р	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			

Years in Business – scored based off scoring matrix listed above	100	70	Fair response; providing 1-2 years of services; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited; minimally meets most requirements set forth in the RFP. P.
Relevant Experience	100	80	Good response; resumes and past work by staff show experience outside of the more than the 1 year the company has been established; provided past SOR activities and been involved with MOUD establishments; stated they have good relevant experience for SOR4 project; relative staff experience.
Budget Proposal			
Budget	50	38	Good response; budget is excessively over the allowable amount; clear and relatable information presented outside of the amount being excessive over allowable amount in RFP requirements; good proposal, only one staff stated; "contractor" stated in budget and strong justification but not fully rounded with no medical staff stated to offer MOUD meds; not sure if federal funding allows for gas and phone cards in this grant; subcontracting is not allowable under grant funding and some costs could be not allowable as well; some items if Offeror was awarded would need to be addressed.
TOTAL TECHNICAL SCORE	1000	863	
TOTAL TESTINIONE GOOKE			
Equal Pay for Montana Women			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50	50	certified in eMACS by answering "Yes to question
TOTAL RFP SCORE	1050	913	

# **Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Ideal Option PLLC

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	625	Good response; thorough understanding of the intent of the RFP requirements and grant; stated a 90 day plan with more than 2 SOR activities listed; lengthy description of program, but did share only supports patients with Medicaid; response had great information about services provided for MOUD, OUD, STUD; approach of focusing on medical aspects of treatment, however SOR grant encompasses the full continuum of care; prosperity of adding peer support to the MT location is great; is not a plan in how to full time peer support will be able to adequately cover the 9 sites Offeror has in MT; mention of a teleclinic for services that are not offered at other clinics; how would hiring 2 peers in Montana be specific to Montana when there is a teleclinic?; no protocol for how this will be ensured; would have helped to have a tangible plan of how peer supports will be added to the medical focus; presented in this response; noted Offeror does collaborate with the providers throughout the continuum of care, but do not offer these direct services due to the response and supporting information suggest Offeror offers a SAM level one care without a cohesive plan of execution of adding two peer support staff.
Mandatory Requirements - 2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail		Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	Р	Passed
<ol><li>Department will be available to provide ad-hoc meetings, calls, emails.</li></ol>	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			

Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	80	Good response; 7 years in business in MT with MOUD services; in business since 2012, developed and focused on MAT since established.
Relevant Experience	100	85	Good response; for 7 years providing services; program was developed and fully based on MAT since 2012 and later implemented MOUD; providing services since 2017 are references to work established in other states, this is great but not relevant to MT project and what is currently being provided in MT.
Budget Proposal			
Budget	50	32	Fair response; majorly overbid adding into budget full program currently established and stated in qualifications; great justifications asses for line items but it is fully over what can be requested in RFP; already self-sustaining program and items already being paid; items presented in SOW stated it is being paid for and in budget are listed to include here so contradictory information; presented budget is more than half million over amount allowable amount in RFP requirements; didn't adhere to template and outline presented in RFP; didn't present in outline required and had self-sustainment and came in excessively over budget; meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
TOTAL TECHNICAL SCORE	1000	822	
TOTAL TECHNICAL SCORE	1000	022	
Equal Pay for Montana Women			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50	50	certified in eMACS by answering "Yes to question
TOTAL RFP SCORE	1050	872	

# Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Indian Family Health Total Points Awarded: 938

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	690	Good response; acknowledging the need of services to provide to underinsured and noninsured discussing barriers to telehealth currently providing and working on trying to improve on barriers to eliminate; have partnerships with other service delivery providers for services may not provide and if client is in need of added services; displayed a moderate understanding of the SOR and reflecting the need for the grant; stated a 90 day plan fully descriptive of more than 2 SOR activities with lengthy description of program; shared they serve underserved and noninsured clientele.
Mandatory Requirements -			
2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	Р	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	Р	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	80	Good response; founded in 1999, started offering similar services in 2015; demonstrated SUD, MOUD, OUD, STUD services since 2015, 9 years in relevant service.

100	80	Good response; demonstrated a good score with experience based in knowledge and understanding of the goals and objectives of SOR4; 8 years of relevant experience; 9 years of offering similar support as well as culturally appropriate practices and peer groups.
50	38	Good response; poor understanding of budget analysis and didn't account for all staffing; good budget with full justification had medical staff that can provide MOUD added in; showing implementation of SOR activities provided from other budgets; have staff ready to fill in positions for peer supports so demonstrating already in that mindset; within allowable amount but concerns with only 1 provider listed on the entire budget, begs to question how all services will occur; not sure if they understand what the grant can be used for, just by looking at the budget, seems unclear.
4000	000	
1000	000	
50	50	certified in eMACS by answering "Yes to question
1050	938	
	50 1000 50	50 38 1000 888 50 50

# Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Providence St. Joseph Total Points Awarded: 956

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	705	Good response; have more than 2 SOR activities stated with a fulfilling description; comprehensive explanation in 90 day plan presented; specifying serving a large amount of noninsured and underused; demonstrated need for SOR4 funding and intentions of funds to be used within the full continuum of care and the work wanted to begin while also continuing the services already begun; use of grant funding to build a recovery doula program and also increase the services to rural and underserved populations; use of funds and how these added service and services and enhanced services would increase long term recovery for those they serve; thorough knowledge of the intent of the SOR.
Mandatory Requirements -			
2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	Р	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	Р	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	80	Good response; 7 years providing services within the RFP requirements; implemented similar programs since 2017.

Relevant Experience	100	85	Good response; since 2017 implemented and partnered with community to support substance abuse issues and utilizing a peer support model states on last page of qualification response; demonstrated the knowledge and experience in the full continuum of care and prevention measures within opioid use disorder; since 2017 implemented the program.
Budget Proposal			
Budget	50	36	Fair response; budget is excessively over the allowable amount, telehealth is discussed but unclear if they are requesting for mobile MOUD; over budget and other resources for funding; budget had great details of line items and staff and descriptive of what funding will go towards; if Offeror is awarded would need to address subcontracting is not allowable use of funds for this grant and it is unclear on if they are stating in response they are requesting to do so; also need clarification on what travel expenses will look like; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
TOTAL TECHNICAL SCORE	1000	906	
Equal Pay for Montana Women			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50	50	certified in eMACS by answering "Yes to question
TOTAL RFP SCORE	1050	956	
TOTAL RPP SCORE	1000	330	

# **Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Rimrock Foundation Total Points Awarded: 999

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	715	Superior response; thorough of the understanding of the intents of the program and appear to be facilitating programs; more than 2 SOR activities listed and described, but description was not a fill description of activities; did touch on establishing beds for noninsured clients; demonstrated knowledge and understanding of SOR4 project, demonstrated current program in place and plan for utilizing the source for allowable funding to enhance outpatient services for MOUD and STUD; wants to utilize grant funds for enhancing telehealth services to rural and underserved populations and communities; telehealth services that are available and the confidentiality they ensure their clients; response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.
Mandatory Requirements - 2.0 Department Responsibilities			
2.1 Department will conduct annual in-person site visits.	Pass/Fail	Р	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	Р	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	Р	Passed
3.0 Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	Р	Passed
Offeror Qualifications Company Profile and Experience			

Equal Pay for Montana Women  5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for	50	50	certified in eMACS by answering "Yes to question
TOTAL TECHNICAL SCORE	1000	949	requirements of the project, but knowledge of the subject matter is illilited.
Budget	50	36	Fair response; clean, concise, very defined justifications; presented budget excessively over allowable SOR4 funds; detailed knowledge of the budget analysis, it still came in over budget; meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
Budget Proposal			
Relevant Experience	100	98	Superior response; combined experience of 14 years for MOUD; program included MOUD and other similar SOR activities; provided SUD, MOUD, OUD, STUD for many years; through the years it was stated the growth and change has occurred to ensure the current knowledge and practices with national standards of care; 56 years of business providing services throughout the years from establishment; reflected upon how they've made changes as new science comes about and they've been through the changes through both the American psychiatric associations and the DSM changes throughout those 56 years, including the establishment of the ASAM which is critical for diagnosing any kind of addiction use disorder or substance use disorder; response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.
Years in Business – scored based off scoring matrix listed above	100	100	Superior response; demonstrated in business of SUD and the continuum of care since 1968, with 56 years of service; 56 years of experience established in 1968, supporting patients in MT with SUD for 56 years; response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.

# **Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 1000 points: TheScope of Services, Mandatory Requirements, Offeror Qualifications Company Profile and Experience, and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Western Skies Behaviorial

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services Ability to Meet Service Specifications			
Section 1.0-1.4 Must provide a minimum of 1 page per service.	750	650	Good response; service spectrum provided is good; stated protocol for evaluating clients, progress and treatment services; want to partner with another agency to provide peer support services; some contractors are not permitted in this grant, is this an MOU or subcontract again?; very unclear in response and will need clarification if awarded due to subcontracting is not allowable in the grant; good knowledge of SOR requirements; have more than 2 SOR activities listed; had to search for the doc with the information; had to piece together info because SOW was not all in this area; described multiple subcontractors and shared their MOU's to show partnerships for existing contracts, if awarded will need to address due to subcontractors is not allowed with the grant funding; excessive amount of information provided and not as much of the actual response to the requirements in the RFP provided within the response to this section.
Mandatory Requirements - 2.0 Department Responsibilities			Disqualified from evaluation process per Evaluation Process listed in Prerequisite section of RFP. Page 1, Achieve Minimum Score section, A "fail" for any individual evaluation criteria will result in proposal disqualification.
2.1 Department will conduct annual in-person site visits.	Pass/Fail	F	Failed response; not included in the response; does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	F	Failed response; not included in the response; does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	F	Failed response; not included in the response; does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.

3.0 Offeror/Offeror's Reporting Requirements			Disqualified from evaluation process per Evaluation Process listed in Prerequisite section of RFP. Page 1, Achieve Minimum Score section, A "fail" for any individual evaluation criteria will result in proposal disqualification. Scoring stopped here and no further evaluation was completed.
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	F	Failed response; not included in the response; does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.
Offeror Qualifications Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100		
Relevant Experience	100		
Budget Proposal			
Budget	50		
TOTAL TECHNICAL SCORE	1000	650	Disqualified from evaluation process per Evaluation Process listed in Prerequisite section of RFP. Page 1, Achieve Minimum Score section, A "fail" for any individual evaluation criteria will result in proposal disqualification.
Equal Pay for Montana Women			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	50		
TOTAL RFP SCORE	1050	650	

#### **SCORING GUIDE**

In awarding points to the evaluation criteria, the evaluator/evaluation committee will consider the following guidelines:

**Superior Response (95-100%):** A superior response is an exceptional reply that completely and comprehensively meets all of the requirements of the RFP. In addition, the response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.

**Good Response (75-94%):** A good response clearly meets all the requirements of the RFP and demonstrates in an unambiguous and concise manner a thorough knowledge and understanding of the project, with no deficiencies noted.

**Fair Response (60-74%):** A fair response minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.

**Failed Response (59% or less):** A failed response does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.

Scoring of the Offeror Qualifications, Company Profile and Experieince, section "Years in Business" will be completed based off the number of years established showing experience providing services meeting the RFP requirements. The table below shows the matric which will be applied based on OfferoR's response.

Established Company years in Business 2	Points scored
One (1) to five (5) established years in business 2	70
Six (6) to ten (10) established years in business 2	80
Eleven (11) to fifteen (15) plus established years in busines	100

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# **Scoring Calculator**

SH	100.0%
SL	95.0%
GH	94.0%
GL	75.0%
FH	74.0%
FL	60.0%
FDH	59.0%
FDL	0.0%

### **Total Points Available**

Score	800
Superior (95-100%)	760 - 800
Good (75-94%)	600 - 752
Fair (60-74%)	480 - 592
Failed (0-59%)	0 - 472

# **Technical Scoring Session**

DPHHS-RFP-2025-0568KH MOUD STATE OPIOID RESPONSE (SOR) TREATMENT

Date: Monday 10/28 & Tuesday 10/29 2024 Time: Monday 8:30 AM - 3:00 PM; Tuesday

12:30 PM - 1:30PM

Location: Virtual via Teams

Evaluation Committee Members: Chelsey Hallsten

Emily Munn Lea Wetzel

Subject Matter Experts: Meaghan Kolar

Contracts Officer: Kristi L. Hernandez

Order of Evalution: Alphabetical Scoring Method: Consensus