



## MONTANA DEPARTMENT OF ADMINISTRATION

### Director's Office

Greg Gianforte, Governor  
Misty Ann Giles, Director

[doa.mt.gov](http://doa.mt.gov)

406.444.2460

[doadirector@mt.gov](mailto:doadirector@mt.gov)

## NOTICE OF INTENT TO AWARD

Solicitation Title/Event Name:

Solicitation Number:

Solicitation Close Date:

Notice of Intent to Award Post Date:

Issuing Contracts Officer contact information:

The State intends to award a contract to the apparent successful offeror(s) of the above-mentioned solicitation. The Notice of Intent to Award shall not be considered a binding commitment by the state.

Under the Montana Procurement Act, the State has made the relevant scoring matrix/bid tab for the above-mentioned solicitation available for public inspection. Comments from the public regarding the proposed award must be submitted to the Contracts Officer listed above within this 7-day notice period.

### Apparent Successful Offeror(s)

### Unsuccessful Offeror(s)

**COR-RFP-2024-0519LS  
SECURE FACILITY BEDS  
SCORE SUMMARY WORKSHEET**

| Category                              | Section | Possible Points | CoreCivic     |
|---------------------------------------|---------|-----------------|---------------|
| <b>Scope of Services</b>              |         |                 |               |
| Mandatory Requirements                |         | P/F             | P             |
| 1. ACA Accreditation                  |         | 100             | 99.0          |
| 2. NCCHC                              |         | 100             | 95.0          |
| 3. Organizational Chart               |         | 50              | 50.0          |
| 4. Staffing Plan                      |         | 100             | 95.0          |
| 5. Intake and Orientation             |         | 100             | 95.0          |
| 6. Telephone Rates                    |         | 100             | 90.0          |
| 7. Inmate Tablets                     |         | 100             | 90.0          |
| 8. Commissary                         |         | 100             | 90.0          |
| 9. Inmate Personal Property Policy    |         | 100             | 90.0          |
| 10. Food Service                      |         | 100             | 95.0          |
| 11. Mail                              |         | 100             | 90.0          |
| 12. Visitation                        |         | 100             | 95.0          |
| 13. Security Plan                     |         | 500             | 500.0         |
| 14. Inmate Movement                   |         | 100             | 95.0          |
| 15. Suicide Risk Management           |         | 100             | 95.0          |
| 16. Healthcare Services               |         | 100             | 95.0          |
| 17. Oral Care Service                 |         | 100             | 95.0          |
| 18. Chronic Care Services             |         | 100             | 95.0          |
| 19. Mental Health Care Service        |         | 100             | 95.0          |
| 20. Optometry Care                    |         | 100             | 90.0          |
| 21. Medical Records                   |         | 100             | 90.0          |
| 22. Vocational Education and Training |         | 200             | 190.0         |
| 23. Treatment Programming             |         | 200             | 185.0         |
| 24. Recreational Activities           |         | 100             | 90.0          |
| 25. Inmate Work Assignments           |         | 200             | 180.0         |
| 26. Access to Court Systems           |         | 100             | 85.0          |
| 27. Religious Programming             |         | 100             | 90.0          |
| 28. Value Added Offerings             |         | Informational   | Informational |
| <b>Offeror Qualifications</b>         |         |                 |               |
| Reference                             |         | 50              | 50.0          |
| Company Profile and Experience        |         | 50              | 50.0          |
| Resumes                               |         | 50              | 50.0          |
| <b>Demonstration and Interview</b>    |         |                 |               |
| Demonstration and Interview           |         | 500             | 0.0           |
| <b>On-Site Facility Review</b>        |         |                 |               |
| Facility                              |         | P/F             | 0.0           |
| <b>Cost Proposals</b>                 |         |                 |               |
| Score from Cost table                 |         | 1000            | 1000.0        |
| <b>Equal Pay for Montana Women</b>    |         |                 |               |
| Acknowledgement                       |         | 250             | 0.0           |
| <b>Total Points Awarded</b>           |         | 5250            | 4294.0        |

**COR-RFP-2024-0519LS**  
**SECURE FACILITY BEDS**  
**Individual Scoring Matrix**

The evaluator/evaluation committee will review and evaluate the offers according to the following criteria based on a total number of 5,000 points. The Scope of Services, Offeror

| Offeror (Company) Name: <b>CoreCivic</b> |         |                 | Total Points Awarded: <b>4,294</b> |  |
|--|---------|-----------------|------------------------------------|--|
| Category                                 | Section | Possible Points | Points Awarded                     | Mandatory Justification Comments for Points Awarded  |
| <b>Scope of Services</b>                 |         |                 |                                    |  |
| Mandatory Requirements                   |         | P/F             | P                                  | Met all mandatory requirements   |
| 1. ACA Accreditation                     |         | 100             | 99.0                               | 100 both facilities ACA accredited, 99+ on rest standards met, 95 provided past results of ACAs score lowest 93 highest 97, 99   |
| 2. NCCHC                                 |         | 100             | 95.0                               | meet standards and reviewed by audits, adhere to health care standards auditing tool inclusions, adheres through line of auditing tools, NCCHC certified   |
| 3. Organizational Chart                  |         | 50              | 50.0                               |  |
| 4. Staffing Plan                         |         | 100             | 95.0                               | provide for adequate safety and security outlines priorities of plan, schedule for staffing unit, full plan with mandatory listed, good response with response to all questions  |
| 5. Intake and Orientation                |         | 100             | 95.0                               | all inmates arriving will go through orientation take care of prerequisites at that time, good plan with good processes, answered questions provide handbook, thorough plan outlines process and PREA                        |
| 6. Telephone Rates                       |         | 100             | 90.0                               | meet all MDOC rates with allowable times, good response answered question as it was unsure of ADA compliance but utilizing tablets, inmates set up to line up with MT rates, MT inmates not make phone call on tablets in AZ |
| 7. Inmate Tablets                        |         | 100             | 90.0                               | Good response tablet ratio 1:4, tablets do accomplish, unable to use tablets for phone calls supposed to come Q4 this year   |
| 8. Commissary                            |         | 100             | 90.0                               | FDA approved outlines ability to replace items, supply chain issues, comply with labeling and approved sale  |
| 9. Inmate Personal Property Policy       |         | 100             | 90.0                               | inventory and tracking methods, property limits meet requirements, provided forms, thorough response lost or stolen property process   |
| 10. Food Service                         |         | 100             | 95.0                               | meet all federal requirements and ACA, good response subcontract food services house senior director of food services food not withheld as disciplinary action   |
| 11. Mail                                 |         | 100             | 90.0                               | good provided mail handling policy and procedure, policy very complete to prevent contraband introduction  |
| 12. Visitation                           |         | 100             | 95.0                               | compliance with MDOC policies and process and restrictions, 4 days a week, flexibility with people visiting from long distances, provide space available for visitors video visits   |
| 13. Security Plan                        |         | 500             | 500.0                              | inclusiveness and comprehensive, detailed thought out good supervision, established emergency plans all staff trained utilize Incident response, highly detailed and outlined coordination with local services               |

| Offeror (Company) Name: <b>CoreCivic</b> |         |                 |                | Total Points Awarded: <b>4,294</b>   |
|--|---------|-----------------|----------------|--|
| Category                                 | Section | Possible Points | Points Awarded | Mandatory Justification Comments for Points Awarded  |
| 14. Inmate Movement                      |         | 100             | 95.0           |  |
| 15. Suicide Risk Management              |         | 100             | 95.0           | goal is 0 suicides or self harm all staff trained inmates provided information in intake, line of staff available, history early prevention inmate education, joint approach   |
| 16. Healthcare Services                  |         | 100             | 95.0           | detail screening protocols staff available and overall plan of addressing needs, chronic acute and immediate concerns comprehensive evaluations, appear to be in order and precise, provide medical mental and dental key components |
| 17. Oral Care Service                    |         | 100             | 95.0           | every inmate gets assessment proper oral hygiene, appear to meet or exceed, compliance with ACA standards request to treat time, outlining timelines for dental issues being met preventative educational piece                      |
| 18. Chronic Care Services                |         | 100             | 95.0           | appears to meet or exceed requirements, provide follow up visits mental health chronic care, frequency outlined, inmate education  |
| 19. Mental Health Care Service           |         | 100             | 95.0           | provide care standards licensed mental health professional training for staff, screening with all inmates and crisis intervention plan, evaluation ongoing, comprehensive  |
| 20. Optometry Care                       |         | 100             | 90.0           | overall care annual screenings, met requirements and standards, option to request exam   |
| 21. Medical Records                      |         | 100             | 90.0           | all scripts, meets standards record, EHR system outside provider information scanned, information access   |
| 22. Vocational Education and Training    |         | 200             | 190.0          | excellent in offerings, help with recidivism flexible enrollment, adult education and vocational education, opportunities and programs evidence based  |
| 23. Treatment Programming                |         | 200             | 185.0          | utilize licensed staff and programming, well rounded list of treatment programming, research based,  |
| 24. Recreational Activities              |         | 100             | 90.0           | activities indoor and outdoor passive and active, range of activities and rec opportunities, intramurals   |
| 25. Inmate Work Assignments              |         | 200             | 180.0          | variety of jobs, work assignments in and out of unit, new job skills and work habits screening for some jobs, unknown numbers of jobs proportionality with MT inmates  |
| 26. Access to Court Systems              |         | 100             | 85.0           | unmonitored calls and videos unmentioned legal library, access to attorneys areas to meet in private equipment provided  |
| 27. Religious Programming                |         | 100             | 90.0           | provide religious programming in compliance with standards multiple services listed, individuals able to participate, evidence based programs  |
| 28. Value Added Offerings                |         | Informational   |                | the special housing incentive program SHIP: these are ship pods, missed in scope of services found in executive summary listed as value added service, we have a small number of inmates who could qualify                           |
| <b>Offeror Qualifications</b>            |         |                 |                |  |

| Offeror (Company) Name: <b>CoreCivic</b> |         |                 |                | Total Points Awarded: <b>4,294</b>   |
|--|---------|-----------------|----------------|--|
| Category                                 | Section | Possible Points | Points Awarded | Mandatory Justification Comments for Points Awarded  |
| Reference                                |         | 50              | 50.0           | qualifications of leadership, references good and appropriate, provided 1 reference as requested they are currently at facility in AZ  |
| Company Profile and Experience           |         | 50              | 50.0           | profile incredible plenty of experience, long history, over 40+ years own construct operate and manage prisons and correctional facilities, house out of state inmates, long experience of company working with MT DOC |
| Resumes                                  |         | 50              | 50.0           | good and appropriate in good order, 14 key personnel provided, skills within line to operate successful facility, impressive and capable   |
| <b>Demonstration and Interview</b>       |         |                 |                |  |
| Demonstration and Interview              |         | 500             |                |  |
| <b>On-Site Facility Review</b>           |         |                 |                |  |
| Facility                                 |         | P/F             |                |  |
| <b>Cost Proposals</b>                    |         |                 |                |  |
| Score from Cost table                    |         | 1000            | 1000.0         |  |
| <b>Equal Pay for Montana Women</b>       |         |                 |                |  |
| Acknowledgement                          |         | 250             | 0.0            | CoreCivic does not comply with Executive Order No. 12-2016, Equal Pay for Montana Women.   |
|  |         |                 |                |  |
|  |         |                 |                |  |
| Confidential Breakout Recordings         |         |                 |                |  |
|  |         |                 |                |  |

**COR-RFP-2024-0519LS  
SECURE FACILITY BEDS  
Cost Worksheet**

Lowest overall cost receives the maximum allotted points. All other proposals receive a percentage of the points available based on their cost relationship to the lowest. Example: Total possible points for cost are 300. Offeror A's cost is \$20,000. Offeror B's cost is \$30,000. Offeror A would receive 300 points. Offeror B would receive 200 points ( $\$20,000/\$30,000 = 67\% \times 300 \text{ points} = 200$ ).

|                         |                      |                      | <b>Cost</b>                |
|-------------------------|----------------------|----------------------|----------------------------|
| <b>Points Available</b> | <b>1000</b>          |                      |                            |
| Lowest Cost             | \$90.00              |                      |                            |
| <b>Vendor Name</b>      | <b>Proposed Cost</b> | <b>Points Earned</b> | <b>Notes:</b>              |
| CoreCivic               | \$90.00              | 1000.0               | \$90.00 per day per inmate |

**COR-RFP-2024-0519LS  
SECURE FACILITY BEDS  
SCORING GUIDE**

In awarding points to the evaluation criteria, the evaluator/evaluation committee will consider the following guidelines:

**Superior Response (95-100%):** A superior response is an exceptional reply that completely and comprehensively meets all of the requirements of the RFP. In addition, the response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.

**Good Response (75-94%):** A good response clearly meets all the requirements of the RFP and demonstrates in an unambiguous and concise manner a thorough knowledge and understanding of the project, with no deficiencies noted.

**Fair Response (60-74%):** A fair response minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.

**Failed Response (59% or less):** A failed response does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.

| <b>Total Points Available</b> |            |           |           |           |           |
|-------------------------------|------------|-----------|-----------|-----------|-----------|
| <b>Score</b>                  | <b>100</b> | <b>80</b> | <b>60</b> | <b>50</b> | <b>25</b> |
| <b>Superior (95-100%)</b>     | 95-100     | 76-80     | 57-60     | 47.5-50   | 23.8-25   |
| <b>Good (75-94%)</b>          | 95-94      | 60-75.2   | 45-56.4   | 37.5-47   | 18.8-23.5 |
| <b>Fair (60-74%)</b>          | 60-74      | 48-59.2   | 36-44.4   | 30-37     | 15-18.5   |
| <b>Failed (0-59%)</b>         | 0-59       | 0-47.2    | 0-35.4    | 0-29.5    | 0-14.8    |

## Scoring Calculator

|     |         |
|-----|---------|
| SH  | 100.00% |
| SL  | 95.00%  |
| GH  | 94.99%  |
| GL  | 75.00%  |
| FH  | 74.99%  |
| FL  | 60.00%  |
| FDH | 59.99%  |
| FDL | 0.00%   |

| Score                     | Total Points Available |         |         |             |             | Change this value |
|---------------------------|------------------------|---------|---------|-------------|-------------|-------------------|
|                           | 100                    | 80      | 60      | 50          | 25          | 500               |
| <b>Superior (95-100%)</b> | 95 - 100               | 76 - 80 | 57 - 60 | 47.5 - 50   | 23.8 - 25   | 475 - 500         |
| <b>Good (75-94%)</b>      | 75 - 95                | 60 - 76 | 45 - 57 | 37.5 - 47.5 | 18.8 - 23.7 | 375 - 475         |
| <b>Fair (60-74%)</b>      | 60 - 75                | 48 - 60 | 36 - 45 | 30 - 37.5   | 15 - 18.7   | 300 - 375         |
| <b>Failed (0-59%)</b>     | 0 - 60                 | 0 - 48  | 0 - 36  | 0 - 30      | 0 - 15      | 0 - 300           |



## Technical Scoring Committee Evaluation

COR-RFP-2024-0519LS

Secure Facility Beds

Date: 7/25/2024

Location: Department of Corrections

### Evaluation Committee Members:

Jeni Nolin

Patrick Smith

Jim Salmonsens

Travis Anderson

### Meeting Facilitator:

Ashley Salmon

### Meeting Notes:

Kristi Oliver

### Single Point of Contact:

Anna Lubick

### Scoring Method:

Consensus