



MONTANA DEPARTMENT OF ADMINISTRATION

Director's Office

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Misty Ann Giles, Director

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NOTICE OF INTENT TO AWARD

Solicitation Title/Event Name:

Solicitation Number:

Solicitation Close Date:

Notice of Intent to Award Post Date:

Issuing Contracts Officer contact information:

The State intends to award a contract to the apparent successful offeror(s) of the above-mentioned solicitation. The Notice of Intent to Award shall not be considered a binding commitment by the state.

Under the Montana Procurement Act, the State has made the relevant scoring matrix/bid tab for the above-mentioned solicitation available for public inspection. Comments from the public regarding the proposed award must be submitted to the Contracts Officer listed above within this 7-day notice period.

Apparent Successful Offeror(s)

Unsuccessful Offeror(s)

DNRC-RFP-2025-1287AB

Turbo Prop Airplane

SCORE SUMMARY WORKSHEET		
Category	Possible Points	Daher
Ability to MeB6:D40et Supply Specifications		
MGW Rate of Climb @ S.L. 1200 fpm min	300	300
100 points for the minimum		
50 points per additional		
Shaft HP (minimum 800 SHP)	250	200
100 points for the minimum		
50 points per additional 50 hp		
Service Ceiling (25,000' MSL min)	200	100
100 points for the minimum		
50 points per additional 5000		
Useful Load (3,500 lbs. min)	200	150
100 points for the minimum		
50 points per additional 100 lb		
Max Range Cruise ferry distance (1,000 nm min)	200	150
100 pts available for the minimum		
50 points per the additional 100 nm		
Max Cruise Speed @ 12,000' MSL ISA +0 C (200 KTAS w/cargo pod min)	300	150
100 pts available for the minimum		
50 points per the additional 10 KTAS		
High Winged Configuration	400	400
400 points for high-winged configuration		
0 points for low-winged configuration		
Aircraft Endurance (min 4 hours)	200	200
100 pts available for the minimum		
50 points per the additional 1 hour		
Turboprop Aircraft	200	200
200 points for Turbo-Prop		

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Turbo Prop Airplane

SCORE SUMMARY WORKSHEET		
Category	Possible Points	Daher
0 points for all other powerplant options		
Integrated Cargo Pod on OEM Aircraft	200	200
200 pts for OEM integrated pod		
50 points for optional add-on		
0 points for no cargo pod		
Company Profile & Experience		
Years in Business	150	150
Relevant Past Projects	150	150
Product Demonstration		
In-person aircraft demonstration at State's discretion	250	
Cost Proposal		
Total Delivered Project Cost	785	785
Equal Pay for Montana Women		
Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	196	196
Technical Proposal Total	2750	2350
Demonstration	250	Waived
Cost Proposal	785	785
Total of Technical and Cost Proposal	3785	3135
Equal Pay for MT Women	196	196
Total of all points	3981	3331

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Turbo Prop Airplane

Individual Scoring Matrix

Evaluation Committee will review and evaluate offers according to the following criteria, based on a total number of 3,925 points. The ability to meet Provisions of Supply Specifications and References, Company Profile and Experience, and product demonstration will be evaluated based on the Criteria within the Evaluation Process.

Offeror (Company) Name: Daher			Total Points Awarded:
Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Ability to MeB6:D40et Supply Specifications			
MGW Rate of Climb @ S.L. 1200 fpm min	300	300	The rate of climb included was 1,724 ft per minute.
100 points for the minimum			
50 points per additional			
Shaft HP (minimum 800 SHP)	250	200	900 HP
100 points for the minimum			
50 points per additional 50 hp			
Service Ceiling (25,000' MSL min)	200	100	The minimum was provided
100 points for the minimum			
50 points per additional 5000			
Useful Load (3,500 lbs. min)	200	150	Can hold 3,640 lbs of useful load.
100 points for the minimum			
50 points per additional 100 lb			
Max Range Cruise ferry distance (1,000 nm min)	200	150	Can go a distance of 1,129 nautical miles
100 pts available for the minimum			
50 points per the additional 100 nm			
Max Cruise Speed @ 12,000' MSL ISA +0 C (200 KTAS w/cargo pod min)	300	150	210 KTAS with the cargo pod.
100 pts available for the minimum			
50 points per the additional 10 KTAS			
High Winged Configuration	400	400	High-winged configuration
400 points for high-winged configuration			
0 points for low-winged configuration			
Aircraft Endurance (min 4 hours)	200	200	Endurance of 12,000 ft and 0°C with a running time of 6.8 hours.
100 pts available for the minimum			
50 points per the additional 1 hour			

Offeror (Company) Name: Daher			Total Points Awarded:
Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Turboprop Aircraft	200	200	Pratt and Whitney aircraft with a PT-6 mentioned in attachment A, and is equipped with a turboprop engine.
200 points for Turbo-Prop			
0 points for all other powerplant options			
Integrated Cargo Pod on OEM Aircraft	200	200	This comes equipped per specs, as an OEM cargo pod.
200 pts for OEM integrated pod			
50 points for optional add-on			
0 points for no cargo pod			
Company Profile & Experience			
Years in Business	150	150	150 years of experience and building for 15+ years.
Relevant Past Projects	150	150	Provided aircrafts for other state DNR fire missions, and is specific to fire response missions. Offeror qualifications provided numerous DNR programs in other state and government agencies.
Product Demonstration			
In-person aircraft demonstration at State's discretion	250		The evaluation committee waived the demonstrations.
Cost Proposal			
Total Delivered Project Cost	785	785	Cost was completed using the standard equation.
Equal Pay for Montana Women			
Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	196	196	
Technical Proposal Total	2750	2350	
Demonstration	250	Waived	
Cost Proposal	785	785	
Total of Technical and Cost Proposal	3785	3135	
Equal Pay for MT Women	196	196	
Total of all points	3981	3331	

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Turbo Prop Airplane**

SCORING GUIDE

In awarding points to the evaluation criteria, the evaluator/evaluation committee will consider the following guidelines:

Superior Response (95-100%): A superior response is an exceptional reply that completely and comprehensively meets all of the requirements of the RFP. In addition, the response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.

Good Response (75-94%): A good response clearly meets all the requirements of the RFP and demonstrates in an unambiguous and concise manner a thorough knowledge and understanding of the project, with no deficiencies noted.

Fair Response (60-74%): A fair response minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.

Failed Response (59% or less): A failed response does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.

Score	150	200	250	300
Superior (95-100%)	141 - 150	188 - 200	235 - 250	282 - 300
Good (75-94%)	111 - 141	148 - 188	185 - 235	222 - 282
Fair (60-74%)	88.5 - 111	118 - 148	147.5 - 185	177 - 222
Failed (0-59%)	0 - 88.5	0 - 118	0 - 147.5	0 - 177

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Cost Worksheet

Lowest overall cost receives the maximum allotted points. All other proposals receive a percentage of the points available based on their cost relationship to the lowest. Example: Total possible points for cost are 300. Offeror A's cost is \$20,000. Offeror B's cost is \$30,000. Offeror A would receive 300 points. Offeror B would receive 200 points ($\$20,000/\$30,000 = 67\% \times 300 \text{ points} = 200$).

Cost			
Points Available		785	
Lowest Cost	\$4,288,499.00		
Vendor Name	Proposed Cost	Points Earned	Notes:
Daher	\$4,288,499.00	785.0	

Technical Scoring Session

DNRC-RFP-2025-1287AB

Turbo Prop Airplane

Date 4/22/2025
Time 9:00 AM - 9:30 AM

Location Teams

Evaluation Committee Members: Tal Williams, Christopher Bryce, David Bebich
Contracts Officer: Amanda Battin

Order of Evaluation: One Offeror
Scoring Method: Consensus

Product Demo/Interview

Product Demonstration was waived by the committee.