



MONTANA DEPARTMENT OF ADMINISTRATION

Director's Office

Greg Gianforte, Governor
Misty Ann Giles, Director

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NOTICE OF INTENT TO AWARD

Solicitation Title/Event Name:

Solicitation Number:

Solicitation Close Date:

Notice of Intent to Award Post Date:

Issuing Contracts Officer contact information:

The State intends to award a contract to the apparent successful offeror(s) of the above-mentioned solicitation. The Notice of Intent to Award shall not be considered a binding commitment by the state.

Under the Montana Procurement Act, the State has made the relevant scoring matrix/bid tab for the above-mentioned solicitation available for public inspection. Comments from the public regarding the proposed award must be submitted to the Contracts Officer listed above within this 7-day notice period.

Apparent Successful Offeror(s)

Unsuccessful Offeror(s)

DNRC-RFP-2025-1303R
Exclusive Use Type 1 Twin Turbine Tanked Helicopter

SCORE SUMMARY WORKSHEET

Category	Possible Points	Billings	Helimax
Scope of Services	60% of points for a possible 1800 points		
Aircraft Performance Desirable Features Sections 4 and 5	1200 points	1125	1121
Management Personnel Requirements	600 points		
Flight Operations Manager Section 6.1 (1)	- 200 points	200.0	200.0
Maintenance Manager Section 6.1 (2)	- 200 points	200.0	120.0
Chief Pilot Section 6.1 (3)	- 200 points	200.0	180.0
Company Profile and Experience	20% of points for a possible 600 points		
Years in Business	250 points	250.0	250.0
Relevant Past Projects	350 points	350.0	350.0
Cost Proposal	20% of points for a possible 600 points		
Flight Rate Price Evaluation	200 points	200.0	197.2
Daily Availability Price Evaluation	400 points	400.0	314.6
Equal Pay for Montana Women	5% Bonus Points		
Equal Pay for MT Women Compliance	150 Points	150.0	150.0
		3075.0	2882.8

DNRC-RFP-2025-1303R			
Exclusive Use Type 1 Twin Turbine Tanked Helicopter			
Individual Scoring Matrix			
The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 3000 points: the Scope of Services and Company Profile and Experience will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.			
Offeror (Company) Name: Billings Flying Service			Total Points Awarded: 3075
Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services	60% of points for a possible 1800 points		
Aircraft Performance Desirable Features Sections 4 and 5	1200 points	1125	2530 lbs. over the minimum requirement. Points were given for each pound over required minimum.
Management Personnel Requirements	600 points		
Flight Operations Manager Section 6.1 (1)	200	200	28+ years experience, minimum year requirement met. Great resume provided.
Maintenance Manager Section 6.1 (2)	200	200	23+ year experience, above minimum requirement. A&P held. Well described experience.
Chief Pilot Section 6.1 (3)	200	200	21 years experience. Thorough resume showing quals. Above and beyond, diversity of experience. Commercial Pilot card, qualified PC.
Company Profile and Experience	20% of points for a possible 600 points		
Years in Business	250 points	250	Experience in fire & aviation since 1997, great references, reputable letter of recommendation.
Relevant Past Projects	350 points	350	Several CWN and Exclusive Use contracts held with other states, including Montana, federal agencies and foreign countries. Executive summary/history details contracts and interagency data card held.
Cost Proposal	20% of points for a possible 600 points		
Flight Rate Price Evaluation	200 points	200	
Daily Availability Price Evaluation	400 points	400	
		2925	
Equal Pay for Montana Women	5% Bonus Points		
Equal Pay for MT Women Compliance	150 Points	150	
		3075	

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Individual Scoring Matrix			
The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 3000 points: the Scope of Services and Company Profile and Experience will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.			
Offeror (Company) Name: Helimax			Total Points Awarded: 2882.8
Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services	60% of points for a possible 1800 points		
Aircraft Performance Desirable Features Sections 4 and 5	1200 points	1121	2101 lbs over required minimum. Points given for each pound over.
Management Personnel Requirements	600 points		
Flight Operations Manager Section 6.1 (1)	200	200	35 years diverse experience, minimum requirements met. Well written details. Commercial ticket
Maintenance Manager Section 6.1 (2)	200	120	Reduced points by 60% due to lack of detail on experience. Points scored as fair response
Chief Pilot Section 6.1 (3)	200	180	16 years of experience.
Company Profile and Experience	20% of points for a possible 600 points		
Years in Business	250 points	250	In fire and aviation business since 1997.
Relevant Past Projects	350 points	350	Diversity with CWN and Exclusive use contracts with other agencies. Not much provided for past projects. Tank ops box is not checked. Appears aircraft in bid might not be carded, which is a requirement.
Cost Proposal	20% of points for a possible 600 points		
Flight Rate Price Evaluation	200 points	197.2	
Daily Availability Price Evaluation	400 points	314.6	
		2732.8	
Equal Pay for Montana Women	5% Bonus Points		
Equal Pay for MT Women Compliance	150 Points	150	
		2882.8	

Cost Worksheet			
<p>Lowest overall cost receives the maximum allotted points. All other proposals receive a percentage of the points available based on their cost relationship to the lowest. Example: Total possible points for cost are 300. Offeror A's cost is \$20,000. Offeror B's cost is \$30,000. Offeror A would receive 300 points. Offeror B would receive 200 points ($\\$20,000/\\$30,000 = 67\% \times 300 \text{ points} = 200$).</p>			
<h3 style="text-align: center;"><u>Flight Rate Price Evaluation</u></h3>			
<p style="text-align: center;">Cost</p>			
Points Available	200		
Lowest Cost	\$9,785.00		
Vendor Name	Proposed Cost	Points Earned	Notes:
Billings Flying Service	\$9,785.00	200.0	
Helimax Aviation	\$9,923.67	197.2	

Cost Worksheet

Lowest overall cost receives the maximum allotted points. All other proposals receive a percentage of the points available based on their cost relationship to the lowest. Example: Total possible points for cost are 300. Offeror A's cost is \$20,000. Offeror B's cost is \$30,000. Offeror A would receive 300 points. Offeror B would receive 200 points ($\$20,000/\$30,000 = 67\% \times 300 \text{ points} = 200$).

Daily Availability Price Evaluation

Cost			
Points Available	400		
Lowest Cost	\$37,750.00		
Vendor Name	Proposed Cost	Points Earned	Notes:
Billings Flying Service	\$37,750.00	400.0	
Helimax Aviation	\$48,000.00	314.6	

DNRC-RFP-2025-1303R
Exclusive Use Type 1 Twin Engine Turbine Tanked Helicopter
SCORING GUIDE

In awarding points to the evaluation criteria, the evaluator/evaluation committee will consider the following guidelines:

Superior Response (95-100%): A superior response is an exceptional reply that completely and comprehensively meets all of the requirements of the RFP. In addition, the response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.

Good Response (75-94%): A good response clearly meets all the requirements of the RFP and demonstrates in an unambiguous and concise manner a thorough knowledge and understanding of the project, with no deficiencies noted.

Fair Response (60-74%): A fair response minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.

Failed Response (59% or less): A failed response does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.

Scoring Calculator

SH	100.0%
SL	94.0%
GH	94.0%
GL	74.0%
FH	74.0%
FL	59.0%
FDH	59.0%
FDL	0.0%

Total Points Available

Score		100
Superior (95-100%)	94 - 100	
Good (75-94%)	74 - 94	
Fair (60-74%)	59 - 74	
Failed (0-59%)	0 - 59	

Technical Scoring Session

DNRC-RFP-2025-1303R

Exclusive Use Type 1 Twin Turbine

Tanked Helicopter

5/9/2025

12:00pm

Teams

Evaluation Committee Members:

Jay Lungren, Evan Day, Chris Bryce,

Karen Zambolias (Notetaker)

Contracts Officer: Rhonda Peters

Order of Evaluation: Alphabetical

Scoring Method: Consensus