



## MONTANA DEPARTMENT OF ADMINISTRATION

### Director's Office

Greg Gianforte, Governor  
Misty Ann Giles, Director

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## NOTICE OF INTENT TO AWARD

Solicitation Title/Event Name:

Solicitation Number:

Solicitation Close Date:

Notice of Intent to Award Post Date:

Issuing Contracts Officer contact information:

The State intends to award a contract to the apparent successful offeror(s) of the above-mentioned solicitation. The Notice of Intent to Award shall not be considered a binding commitment by the state.

Under the Montana Procurement Act, the State has made the relevant scoring matrix/bid tab for the above-mentioned solicitation available for public inspection. Comments from the public regarding the proposed award must be submitted to the Contracts Officer listed above within this 7-day notice period.

### Apparent Successful Offeror(s)

### Unsuccessful Offeror(s)



**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: Advanced Image Inc**

**Total Points Awarded: DISQUALIFIED**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	F	Offeror Qualifications- Failed to provide contact information for references.
<b>Company Profile and Experience</b>			
Years in Business	125		
Relevant Experience	125		
Past Projects	125		
<b>Resumes</b>			
Key Personnel	125		
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25		Complies with EO-12-2016

**DOA-RFP-2024-0207LS**

**PeopleSoft Resources**

**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

<b>Offeror (Company) Name: CherryRoad</b>			<b>515.0</b>
<b>Category</b>	<b>Possible Points</b>	<b>Points Awarded</b>	<b>Mandatory Justification Comments for Points Awarded</b>
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided
<b>Company Profile and Experience</b>			
Years in Business	125	125.0	Founded in 1983
Relevant Experience	125	120.0	Superior response. CherryRoad demonstrated multiple years of experience with PeopleSoft and the Financial Services module.
Past Projects	125	120.0	Superior response. CherryRoad's response clearly identifies relevant past projects with multiple government projects.
<b>Resumes</b>			
Key Personnel	125	125.0	Superior response. CherryRoad's response to key personnel demonstrated a wide variety of the services they provide.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25.0	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**

**PeopleSoft Resources**

**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: Cloud Consulting**

**355.0**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided
<b>Company Profile and Experience</b>			
Years in Business	125	90.0	Twelve Years in business
Relevant Experience	125	80.0	Fair response. Multiple projects outlined, however, are mainly geared towards IT work.
Past Projects	125	85.0	Fair response. Multiple projects outlined, however, are mainly geared towards IT work.
<b>Resumes</b>			
Key Personnel	125	75.0	Two resumes were submitted with Clouds response, neither demonstrated PeopleSoft experience. The mention of recruitment was concerning, the committee wasn't convinced Cloud had PeopleSoft consultants on staff currently.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25.0	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: Computer Consultants**

**505**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided
<b>Company Profile and Experience</b>			
Years in Business	125	125	In business since 1994.
Relevant Experience	125	115	Good response. CCI provided multiple relevant projects demonstrating the firms public sector experience in providing PeopleSoft services.
Past Projects	125	120	Superior response. CCI provided related past projects and demonstrated experience.
<b>Resumes</b>			
Key Personnel	125	120	CCI provided qualified personnel with relevant experience.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS  
PeopleSoft Resources  
Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: DLZP Group**

**490**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided
<b>Company Profile and Experience</b>			
Years in Business	125	95	13 years in business
Relevant Experience	125	125	Superior response. DLZP's proposals demonstrated relevant experience.
Past Projects	125	120	Superior response. DLZP's demonstrated past PeopleSoft projects with the public sector.
<b>Resumes</b>			
Key Personnel	125	125	Superior response. DLZP's personnel have several years of relevant experience in all aspects.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: DatamanUSA**

**495**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided
<b>Company Profile and Experience</b>			
Years in Business	125	120	24 years in business
Relevant Experience	125	125	Superior response. Dataman's proposal demonstrates relevant experience related to PeopleSoft.
Past Projects	125	125	Superior response. Dataman's proposal was very detailed and easy to follow. Multiple past projects were relevant to the services being requested in this solicitation.
<b>Resumes</b>			
Key Personnel	125	100	Good response. Dataman's proposed qualified staff, however, mentioned recruitment quite a few times, which concerned the committee on the availability of consultants.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016



**DOA-RFP-2024-0207LS  
PeopleSoft Resources  
Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: ERP Analysts**

**525**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided
<b>Company Profile and Experience</b>			
Years in Business	125	125	25 years in business
Relevant Experience	125	125	Superior response. ERP's proposal demonstrated multiple years of relevant experience with PeopleSoft in the public sector.
Past Projects	125	125	Superior response. ERP's proposal was easy to follow and provided detailed descriptions of past projects.
<b>Resumes</b>			
Key Personnel	125	125	Superior response. ERP's proposed staff that have multiple years of PeopleSoft experience.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name:** Elire, LLC

**Total Points Awarded:** **DISQUALIFIED**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	F	Offeror Qualifications- Failed to provide contact information for references.
<b>Company Profile and Experience</b>			
Years in Business	125		
Relevant Experience	125		
Past Projects	125		
<b>Resumes</b>			
Key Personnel	125		
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25		Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: FreeAlliance**

**460.0**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided
<b>Company Profile and Experience</b>			
Years in Business	125	100.0	Failed response. Proposal noted 23 years of experience.
Relevant Experience	125	100.0	Good response. ERP's proposal demonstrated relevant experience with short term projects PeopleSoft in the public sector.
Past Projects	125	120.0	Superior response. Past projects were in line with the proposed business cases.
<b>Resumes</b>			
Key Personnel	125	115.0	Good response.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25.0	Complies with EO-12-2016

**DOA-RFP-2024-0207LS  
PeopleSoft Resources  
Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: GNC Consulting**

**515**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided
<b>Company Profile and Experience</b>			
Years in Business	125	125	29 years of experience.
Relevant Experience	125	125	Superior response. GNC demonstrated relevant experience.
Past Projects	125	125	Superior response. GNC demonstrated relevant past projects
<b>Resumes</b>			
Key Personnel	125	115	Good response.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS  
PeopleSoft Resources  
Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name:** HyperGen, Inc.

420

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	
<b>Company Profile and Experience</b>			
Years in Business	125	125	Superior response. Thirty five years in business
Relevant Experience	125	90	Fair response. Somewhat relevant projects provided for this section.
Past Projects	125	90	Fair response. Somewhat relevant projects provided for this section.
<b>Resumes</b>			
Key Personnel	125	90	Fair response. Two key personnel identified
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**

**PeopleSoft Resources**

**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name:** Iceberg Technology Group

**520**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	120	Superior response. 20 years in business
Relevant Experience	125	125	Superior response. Multiple relevant projects provided.
Past Projects	125	125	Superior response. Multiple past projects, and the proposal was clear and very well put together.
<b>Resumes</b>			
Key Personnel	125	125	Superior response. Multiple key personnel identified.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS  
PeopleSoft Resources  
Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: International Technology Partners**

**510**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	120	Superior response. 25 years in business
Relevant Experience	125	125	Superior response. Multiple projects with relevant experience provided
Past Projects	125	115	Good response. Demonstrated experience with past projects. The projects were not laid out seperatly.
<b>Resumes</b>			
Key Personnel	125	125	Superior response. Multiple key personnel proposed.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS  
PeopleSoft Resources  
Individual Scoring Matrix**

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**Offeror (Company) Name: International Projects**

**450.0**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	125.0	Superior response. 28 years in business.
Relevant Experience	125	125.0	Superior response. Multiple projects with relevant experience provided
Past Projects	125	110.0	Good response. Past projects were clearly defined, however most of them were of a shorter term.
<b>Resumes</b>			
Key Personnel	125	65.0	Failed response. The firm provided one employee as key personnel.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25.0	Complies with EO-12-2016



**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

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**Offeror (Company) Name:** LanceSoft Inc

350

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	125	Superior response. 24 years in business.
Relevant Experience	125	60	Failed response. Lacked detail and the experience seems to be in the recruiting of personnel.
Past Projects	125	70	Failed response. Lacked detail and showed limited PS experience.
<b>Resumes</b>			
Key Personnel	125	70	Failed. Lacked applicable experience.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: MIRPRO Consulting**

**380**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	120	Superior response. 19 years in business.
Relevant Experience	125	125	Superior response. Extensive experience with the public sector.
Past Projects	125	110	Good response. Demonstrated past projects, however, shorter engagements.
<b>Resumes</b>			
Key Personnel	125	0	Did not provide resumes for key personnel
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: Monad Solutions**

**440**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	115	Good response. 15 years in business.
Relevant Experience	125	105	Good response. Relevant experience in public sector, appears to mainly be consulting experience.
Past Projects	125	95	Good response. Light in detail, but demonstrated applicable past projects.
<b>Resumes</b>			
Key Personnel	125	100	Good response. Key personnel identified.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: NXT Level Technologies**

**510**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	125	Superior response. 20 years in business.
Relevant Experience	125	125	Superior response. Multiple project demonstrating relevant experience.
Past Projects	125	110	Good response. Resumes seemed to go more into depth of the past projects.
<b>Resumes</b>			
Key Personnel	125	125	Superior response. Multiple staff proposed for key personnel.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS  
PeopleSoft Resources  
Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name:** NextRow

345

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	120	Superior response. In business for 16 years.
Relevant Experience	125	80	Fair response minimally meets most requirements set forth in the RFP.
Past Projects	125	50	Failed response. Limited information provided, did not mee the requirements set fourth.
<b>Resumes</b>			
Key Personnel	125	70	Fair response. Minimally meets most of the requirements set for the in the RFP.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: Noblesoft Solutions, Inc.**

**520**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	120	Superior response. In business for 17 years.
Relevant Experience	125	125	Superior response. Extensive relevant past experience.
Past Projects	125	125	Superior response. Several references and past projects identified.
<b>Resumes</b>			
Key Personnel	125	125	Superior response. Experienced key personnel.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

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**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: Robert Ferrilli, LLC**

**365**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	125	Superior response. 21 years in business.
Relevant Experience	125	70	Failed response. Did not demonstrate relevant experience, proposal specifically described an IT partner that serves higher education alone.
Past Projects	125	75	Fair response. The majority of the projects listed pertain to Banner,
<b>Resumes</b>			
Key Personnel	125	95	Good response. Resumes provided described experience.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	0	Does not comply

Offeror submitted exceptions to draft contract with the response, not to the Q&A board prior to closing as directed

**DOA-RFP-2024-0207LS  
PeopleSoft Resources  
Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: SMACT Works**

**499.0**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	104.0	Kenny- 104, 11 years. Kyler- 100
Relevant Experience	125	125.0	Kenny 125, several PS finance projects listed. Kyler- 125, PS exp is relevant
Past Projects	125	125.0	Kenny 125, several PS finance projects listed. Kyler- 125, clearly outlined past projects
<b>Resumes</b>			
Key Personnel	125	120.0	118, numerous relevant resumes. Kyler- 120
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25.0	Complies with EO-12-2016



**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name:** SPARTOI Group, Inc.

480

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	100	Good response. 11 years in business.
Relevant Experience	125	115	Good response. Relevant experience outlined,
Past Projects	125	115	Good response. Lacked detail, but did provide past projects with relevance.
<b>Resumes</b>			
Key Personnel	125	125	Superior response. Experienced key personnel
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: Smart ERP Solutions**

**515.0**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	125.0	Superior response. 19 years in business.
Relevant Experience	125	120.0	Superior response. Relevant experience provided, 300 peoplesoft specialists
Past Projects	125	120.0	Superior response. Several projects identified and defined.
<b>Resumes</b>			
Key Personnel	125	125.0	Superior response. Multiple experienced key personnel provided.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25.0	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**

**PeopleSoft Resources**

**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: Solomons International, LLC**

**398.0**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	108.0	Good response. Has quite a few years in business, however, hard to determine exactly how long due to inconsistencies.
Relevant Experience	125	95.0	Good response. Relevant experience provided; however, most of these projects appeared to be older than 10 years.
Past Projects	125	100.0	Good response. Past projects were presented with a detailed writeup, again, older projects discussed.
<b>Resumes</b>			
Key Personnel	125	70.0	Failed response. One resume submitted.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25.0	Complies with EO-12-2016

**DOA-RFP-2024-0207LS  
PeopleSoft Resources  
Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: SpearMC Consulting, Inc.**

**525.0**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	125.0	Superior response. 20 years in business
Relevant Experience	125	125.0	Superior response. Relevant experience with PS in the public sector.
Past Projects	125	125.0	Superior response. Multiple governments projects listed.
<b>Resumes</b>			
Key Personnel	125	125.0	Superior response. Multiple resumes provided with a wide range of expertise.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25.0	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name:** Tunabear Inc.

455

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	110	Good response. 14 years in business.
Relevant Experience	125	100	Good response. Relevant experience in PS provided.
Past Projects	125	100	Good response. Past projects provided.
<b>Resumes</b>			
Key Personnel	125	120	Superior response. Provided mutiple employees with a wide range of expertise.
<b>Equal Pay for Montana Women</b>			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name:** VARMODA Tech, LLC

443

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	108	Good response. Proposal demonstrated quite a few years in business
Relevant Experience	125	95	Good response. Demonstrated relevant experience in PS.
Past Projects	125	95	Good response. Past projects provided, with only one active one in the last 15 years
<b>Resumes</b>			
Key Personnel	125	120	Superior response. Provided mutiple employees with a wide range of expertise.
<b>Equal Pay for Montana Women</b>			
5% Bonus PointsEqual Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS**  
**PeopleSoft Resources**  
**Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: Wisetek Providers, Inc**

**505**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	P	Provided.
<b>Company Profile and Experience</b>			
Years in Business	125	125	Superior response. 27 years in business.
Relevant Experience	125	115	Superior response. Relevant experience in PS projects provided.
Past Projects	125	115	Superior response. Past projects were well detailed.
<b>Resumes</b>			
Key Personnel	125	125	Superior response. Multiple personnel with experience presented.
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016

**DOA-RFP-2024-0207LS  
PeopleSoft Resources  
Individual Scoring Matrix**

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The References will be scored on a pass/fail basis. Company Profile and Experience, Resumes, will be evaluated based on the scoring guide. The Cost Proposal will be evaluated based on the formula set forth in the criteria.

**Offeror (Company) Name: WorkStream Technology, LLC**

**Total Points Awarded: DISQUALIFIED**

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
<b>References</b>			
Complete Contact Information provided	P/F	F	Offeror Qualifications- Failed to provide contact information for references.
<b>Company Profile and Experience</b>			
Years in Business	125		
Relevant Experience	125		
Past Projects	125		
<b>Resumes</b>			
Key Personnel	125		
<b>Equal Pay for Montana Women</b>			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	Complies with EO-12-2016



**DOA-RFP-2024-0207LS  
PeopleSoft Resources**

**Cost Worksheet**

Lowest overall cost receives the maximum allotted points. All other proposals receive a percentage of the points available based on their cost relationship to the lowest. Example: Total possible points for cost are 300. Offeror A's cost is \$20,000. Offeror B's cost is \$30,000. Offeror A would receive 300 points. Offeror B would receive 200 points ( $\$20,000/\$30,000 = 67\% \times 300 \text{ points} = 200$ ).

Cost			
<b>Points Available</b>			
Lowest Cost			
Vendor Name	Proposed Cost	Points Earned	Notes:
Vendor # 1		#DIV/0!	
Vendor # 2		#DIV/0!	
Vendor # 3		#DIV/0!	
Vendor # 4		#DIV/0!	
Vendor # 5		#DIV/0!	
Vendor # 6		#DIV/0!	
Vendor # 7		#DIV/0!	
Vendor # 8		#DIV/0!	
Vendor # 9		#DIV/0!	
Vendor # 10		#DIV/0!	
Vendor # 11		#DIV/0!	
Vendor # 12		#DIV/0!	

**DOA-RFP-2024-0207LS  
PeopleSoft Resources**

**SCORING GUIDE**

In awarding points to the evaluation criteria, the evaluator/evaluation committee will consider the following guidelines:

**Superior Response (95-100%):** A superior response is an exceptional reply that completely and comprehensively meets all of the requirements of the RFP. In addition, the response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.

**Good Response (75-94%):** A good response clearly meets all the requirements of the RFP and demonstrates in an unambiguous and concise manner a thorough knowledge and understanding of the project, with no deficiencies noted.

**Fair Response (60-74%):** A fair response minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.

**Failed Response (59% or less):** A failed response does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.

## Scoring Calculator

SH	100.0%
SL	94.0%
GH	94.0%
GL	74.0%
FH	74.0%
FL	59.0%
FDH	59.0%
FDL	0.0%

### Total Points Available

Score	125
<b>Superior (95-100%)</b>	117.5 - 125
<b>Good (75-94%)</b>	92.5 - 117.5
<b>Fair (60-74%)</b>	73.8 - 92.5
<b>Failed (0-59%)</b>	0 - 73.8

## Technical Scoring Session

DOA-RFP-2024-0207LS

PeopleSoft Resources

Date

Time

Location

Evaluation Committee Members:

Kyler Baker, Division Operations Manager; Kenny Kyler, Financial Systems Manager

Subject Matter Experts:

Contracts Officer:

Lauren Spatzierath

Order of Evaluation:

Alphabetical, random, etc.

Scoring Method:

Consensus, Average

## Product Demo/Interview

Date

Time

Location

Order of Demonstration/Interview:

Alphabetical, random, etc.

Scoring Method:

Must be consistent with the scoring method used for the technical scoring