



MONTANA DEPARTMENT OF ADMINISTRATION

Director's Office

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NOTICE OF INTENT TO AWARD

Solicitation Title/Event Name:

Solicitation Number:

Solicitation Close Date:

Notice of Intent to Award Post Date:

Issuing Contracts Officer contact information:

The State intends to award a contract to the apparent successful offeror(s) of the above-mentioned solicitation. The Notice of Intent to Award shall not be considered a binding commitment by the state.

Under the Montana Procurement Act, the State has made the relevant scoring matrix/bid tab for the above-mentioned solicitation available for public inspection. Comments from the public regarding the proposed award must be submitted to the Contracts Officer listed above within this 7-day notice period.

Apparent Successful Offeror(s)

Unsuccessful Offeror(s)

DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES
SCORE SUMMARY WORKSHEET

Category	Possible Points	Alternatives, Inc.	Butte SPIRIT Center	Crosswinds Recovery	Gratitude in Action	Greater Impact, inc.	Mountain Home Montana	Never Alone Recovery Support Services	Recovery Friendly Montana	Rimrock Foundation	STEP, Inc.
Scope of Services - Ability to Meet Service Specifications											
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	250	285	275	263	275	270	270	250	180	277
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities											
2.1 Department will conduct annual in person site visits.	Pass/Fail	P	P	P	P	P	P	F	P	P	P
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	P	P	P	P	P	P	F	P	P	P
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	P	P	P	P	P	P	F	P	P	P
Offeror/Offeror's Reporting Requirements											
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	P	P	P	P	P	P	0	P	P	P
Company Profile and Experience											
Years in Business – scored based off scoring matrix	100	100	70	85	85	70	100	0	70	70	70
Relevant Experience	75	70	62	72	70	70	72	0	70	54	73
Budget Proposal											
Budget Proposal	25	19	24	20	18	19	18	0	16	14	20
TOTAL TECHNICAL SCORE	500	439	441	452	436	434	460	270	406	318	440
PER EVALUATION CRITERIA ACHIEVE MINIMUM SCORE: TECHNICAL SCORE 80% OR ABOVE = 400 POINTS OR ABOVE								Failed to meet 80%		Failed to meet 80%	
Equal Pay for Montana Women											
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	25	25	25	25	25	0	25	0	25
TOTAL RFP SCORE	525	464	466	477	461	459	485	0	431	0	465

STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES

Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The Scope of Services, Ability to Meet Service Specifications and Mandatory Requirements, Offeror/Offeror's Reporting Requirements, Company Profile and Experience and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Alternatives, Inc.			Total Points Awarded: 464
Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services - Ability to Meet Service Specifications			Response is requesting to fund for 2 recovery residences
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	250	Good response: response addressed 10 of the best practices that were required and that they demonstrated a strong commitment to evidence-based practices, fidelity, quality assurance and resident accountability; proposing to use the funds solely for FTE; didn't fully describe the full scope of services and how those services were tied to the best practices they listed; had great emphasis on Native American services; didn't address other underserved populations; also didn't address referral processes and how their processes meet the best practice components and facilities where they proposed the funding to be used: correctional, community corrections, facilitate; wasn't sure they fully acknowledged that as part of their operational definition or they met the criteria about being recovery residence; addressed more than 3 requirements to give more information; didn't have additional information in supplemental information to raise the score.
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities			
2.1 Department will conduct annual in person site visits.	Pass/Fail	P	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	P	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	P	Passed
Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	P	Passed
Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	100	Superior response; established in 1980 providing services for the RFP since then; include additional information and recommendations that would prove both valuable and beneficial to the agency.

Offeror (Company) Name: Alternatives, Inc.			Total Points Awarded: 464
Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Relevant Experience	75	70	Good response; provide relevant recovery based services with a correctional focus; a lot of different projects including prerelease, SCD treatment, mental health support services, employment assistance and life skills training.
Budget Proposal			
Budget Proposal	25	19.0	Good response; supports 2 recovery home but is over the allotted amount of 25,000 per home and includes clear details and justification; requesting funding for nurse practitioner services; thought response could have included more information about why that information or why the services weren't accessible through community-based services versus their facility
TOTAL TECHNICAL SCORE	500	439	Response is requesting to fund for 2 recovery residences
Equal Pay for Montana Women			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	answered "yes" to question in eMACS
TOTAL RFP SCORE	525	464	

**DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES**

Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The Scope of Services, Ability to Meet Service Specifications and Mandatory Requirements, Offeror/Offeror's Reporting Requirements, Company Profile and Experience and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Butte SPIRIT Center

Total Points Awarded: 466

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services - Ability to Meet Service Specifications			Response is requesting to fund for 2 recovery residences
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	285	Superior response; provided descriptions of 11 out of 11 best practices, exceeds the required 3 from the RFP requirements; #2 didn't really address the components listed under the best practices; demonstrated a strong commitment to measurement and development of recovery capital for residents and to a peer supported environment; didn't really address whole health, include information related to medication access or their philosophy on that; have a strong emphasis on cultural competence for staff access to service by a variety of population types, including co-occurring services and individualized services; strong emphasis on certification, licensure, policies, procedures, having a handbook, use of data and performance measurement, and they provided copies of their policies and handbooks; included the additional information about approaches, policies and procedures, their annual reports, handbooks and partners, which address some of those other areas; include additional information and recommendations that would prove both valuable and beneficial to the agency.
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities			
2.1 Department will conduct annual in person site visits.	Pass/Fail	P	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	P	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	P	Passed
Offeror/Offeror's Reporting Requirements			

Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	P	Passed
Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	70	Fair response; open for 5 years, established 2019; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
Relevant Experience	75	62	Good response; liked they had direct experience providing recovery residence housing; met most requirements but experience was not clearly identified although noted throughout the entire submission; lacking more of the wrap around services that would be required in recovery home.
Budget Proposal			
Budget Proposal	25	24.0	Superior response; within the allocated amount and clearly identifies justification for each line item; requesting funding for a portion of existing noted they were requesting funding to use for a portion of their existing positions as well as housing deposits, rental costs, transportation of clients, service activity costs for those not covered by Medicaid or insurance; really appreciated that the funding was going to be used for direct service costs for clients versus just for FTE support; include additional information and recommendations that would prove both valuable and beneficial to the agency
TOTAL TECHNICAL SCORE	500	441	Response is requesting to fund for 2 recovery residences
Equal Pay for Montana Women			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	answered "yes" to question in eMACS
TOTAL RFP SCORE	525	466	

**DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES**

Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The Scope of Services, Ability to Meet Service Specifications and Mandatory Requirements, Offeror/Offeror's Reporting Requirements, Company Profile and Experience and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Crosswinds Recovery

Total Points Awarded: 477

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services - Ability to Meet Service Specifications			
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	275	Good response; provided 5 of 11 best practices above the 3 required; demonstrated a strong understanding of like risk and provided some targeted strategies for mitigating that risk, which was appreciated; commitment to data tracking and analysis through their EHR; really liked the description of their commitment to helping residents find their purpose and creating community in their organization; some of the information, particularly under best practice #1, appeared to kind of just repeat the same language without adding additional information, overall, had a strong commitment to evidence based practices co-occurring services and trauma informed care; clearly meeting the requirements with a clear understanding of what they should be doing in their home; also included the additional risk mitigation information with each of the identified responsibilities that they responded to.
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities			
2.1 Department will conduct annual in person site visits.	Pass/Fail	P	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	P	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	P	Passed
Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	P	Passed

Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	85	Good response; 6 years of experience
Relevant Experience	75	72	Superior response; a lot of examples outlined very clearly of similar projects and experience; included the dates and client demographics, description and the outcome of the program; liked they had direct experience as a recovery residence operator with multiple homes, but they also as an organization provide additional recovery based services like outpatient and peer support services.
Budget Proposal			
Budget Proposal	25	20	Good response; request within the range allowable and requesting for FTE specific funding as well as rent assistance, wanted to see more service type expenses covered versus FTE; had justification and details, but wasn't super clear on other direct cost or on how they came to the calculation.
TOTAL TECHNICAL SCORE			
	500	452	Response is requesting to fund for 4 recovery residences
Equal Pay for Montana Women			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	answered "yes" to question in eMACS
TOTAL RFP SCORE			
	525	477	

**DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES**

Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The Scope of Services, Ability to Meet Service Specifications and Mandatory Requirements, Offeror/Offeror's Reporting Requirements, Company Profile and Experience and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Gratitude in Action

Total Points Awarded: 461

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services - Ability to Meet Service Specifications			
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	263	Good response; provide response for 11 of 11 items listed; didn't stay within the page requirement and were lacking a little bit of detail to actually explain the areas; were very brief descriptions and details in each of the responsibility areas and felt a little more explanation would be helpful; some language used led to question whether the best practices described were new to them, like "they will be doing it"; they didn't specifically address the bulleted items; had a strong commitment to social model, co-occurring and trauma informed care; were certified, but not by NARR or Oxford House, which were listed as the ones in the best practices; document they are supportive of MAT but didn't really provide a description of their connection to outpatient services as part of their organization; response has very little details for the recovery friendly workplace activities; within some of the best practices, Recovery Friendly Workplace response related to the best practices; only address the recovery friendly workplace initiative in one best practice which didn't meet the minimum requirement for three, therefore they do not qualify for the RFP requirement for this service.
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities			
2.1 Department will conduct annual in person site visits.	Pass/Fail	P	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	P	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	P	Passed
Offeror/Offeror's Reporting Requirements			

Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	P	Passed
Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	85	Good response; 8 years of experience
Relevant Experience	75	70	Good response; provided a good response clearly meeting requirements listing all experience had in their homes; could've provided a little more details on some of the other services they listed; liked direct experience as a recovery home operator and that they provided additional services like employment programs, educational workshops, crisis intervention, etc. would have liked more detail about the services.
Budget Proposal			
Budget Proposal	25	18	Fair response; requested for the recovery work friendly workplace initiative, but did not put in for the full amount; didn't request any funding for staff, just provided really limited details about their direct costs and how they were going to use those funds and that was the bulk of what they were requesting funds for; mentioned 6 homes but no justification or how they came up with the cost for the items listed in the category; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
TOTAL TECHNICAL SCORE			
	500	436	Response is requesting to fund for 6 recovery residences
Equal Pay for Montana Women			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	answered "yes" to question in eMACS
TOTAL RFP SCORE			
	525	461	

**DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES**

Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The Scope of Services, Ability to Meet Service Specifications and Mandatory Requirements, Offeror/Offeror's Reporting Requirements, Company Profile and Experience and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Greater Impact, Inc.

Total Points Awarded: 459

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services - Ability to Meet Service Specifications			Response is requesting to fund for 4 recovery residences
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	275	Good response including 8 of 11 requirements and included additional information about the director and residence manager as some supplemental information, which was helpful in reviewing response; clear understanding of each of the best practices included; aligned with also SAMSHA's definition of recovery homes; lacked some specific detail and acknowledgement related to sub bullets under some of the specific best practices; are certified they have a strong commitment to the social model and they do have connections to local providers, but I it wasn't clear about their onsite services in terms of evidence based practices and providing recovery support.
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities			
2.1 Department will conduct annual in person site visits.	Pass/Fail	P	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	P	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	P	Passed
Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	P	Passed
Company Profile and Experience			

Years in Business – scored based off scoring matrix listed above	100	70	Fair response; 7 years of related experience; established in 2017, but it is unclear on how long the services provided by entity relates to the RFP requirements to establish the score for this section based off the required scoring matrix; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
Relevant Experience	75	70	Good response; identified wrap around services including a wholistic approach which was appreciated; would have liked to see a little more details of what each of the items listed, including the recovery coaching, financial coaching, access to various support programs actually included; liked direct experience as a recovery home operator of multiple homes and provided additional supportive services related to peer support, life, skills development and transportation.
Budget Proposal			
Budget Proposal	25	19	Good response; requesting for full amount allowed because of 4 homes but funding was for staff positions and not related to costs that are not related to staffing; requested funding to assist 4 homes within allocated amount, including justification for the roles in the personnel and justification with indirect cost rate.
TOTAL TECHNICAL SCORE	500	434	Response is requesting to fund for 4 recovery residences
Equal Pay for Montana Women			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	answered "yes" to question in eMACS
TOTAL RFP SCORE	525	459	

**DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES**

Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The Scope of Services, Ability to Meet Service Specifications and Mandatory Requirements, Offeror/Offeror's Reporting Requirements, Company Profile and Experience and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Never Alone Recovery Support Services

Total Points Awarded: 270

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services - Ability to Meet Service Specifications			
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	270	Good response; provided information related to all best practices; description related to # 8 was not included, response to section was extensive amount of policy/procedures, wanted to know more about how their philosophy for development or applications met the best practice; demonstrated a strong commitment to the social model with access to a full continuum of care; strong emphasis on being a peer driven community and recognizing strengths of participants in development of recovery plans; didn't describe their process for setting clear expectations for residents or related to drug screening, do work closely with tribal organizations which is appreciated; a little unclear about the level of access to mental health counselling for residents, whether that was on staff or via referral, but thought they had a strong commitment to data collection and program analysis; didn't stay within the page requirements for the response adding in multiple pages of policies and procedures in response to #8.
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities			Disqualified for Section 2 receiving a "Fail". Per Evaluation Process in Prerequisite Section of RFP process. Achieve Minimum Score - Any proposal that fails to achieve 80% will be eliminated from further consideration. A "fail" for any individual evaluation criteria will result in proposal disqualification.
2.1 Department will conduct annual in person site visits.	Pass/Fail	F	Failed - no response to this section was found in entity's submission to RFP
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	F	Failed - no response to this section was found in entity's submission to RFP
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	F	Failed - no response to this section was found in entity's submission to RFP

Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail		
Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100		
Relevant Experience	75		
Budget Proposal			
Budget Proposal	25		
TOTAL TECHNICAL SCORE	500	270	Disqualified for Section 2 receiving a "Fail". Per Evaluation Process in Prerequisite Section of RFP process. Achieve Minimum Score - Any proposal that fails to achieve 80% will be eliminated from further consideration. A "fail" for any individual evaluation criteria will result in proposal disqualification.
Equal Pay for Montana Women			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25		
TOTAL RFP SCORE	525		

**DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES**

Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The Scope of Services, Ability to Meet Service Specifications and Mandatory Requirements, Offeror/Offeror's Reporting Requirements, Company Profile and Experience and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Mountain Home Montana

Total Points Awarded: 485

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services - Ability to Meet Service Specifications			
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	270	Good response; provided a comprehensive response to 11 of 11 items listed in RFP requirements with clear details in each area meeting requirement; liked were a family based recovery service and focused on a vulnerable population and provided descriptions of all 11 best practices, didn't fully explain the specific application of those best practices in their service delivery; had a strong commitment to the social model; strong commitment to equity and cultural well awareness for both staff and clients and a strong emphasis on trauma informed care; while they are a licensed mental health center, not certified as a recovery residence good emphasis on evidence based practice and data collection and analysis.
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities			
2.1 Department will conduct annual in person site visits.	Pass/Fail	P	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	P	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	P	Passed
Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	P	Passed
Company Profile and Experience			

Years in Business – scored based off scoring matrix listed above	100	100	Superior response; founded as a group home in 2000 for young mothers and children; include additional information and recommendations that would prove both valuable and beneficial to the agency.
Relevant Experience	75	72	Superior response; provided relevant experience and clearly identified method requirements, including full details of the full continuum of care for pregnant, postpartum and parenting people with OUD; liked full array of services and complimentary wrap around experiences and experience as an operator; provide therapy, case management, psychiatric services, have group homes, have community navigators, peer supports, and care coordinators; full array of services that are available and provide them in house versus referral to another organization; include additional information and recommendations that would prove both valuable and beneficial to the agency.
Budget Proposal			
Budget Proposal	25	18	Fair response; 1 group home but also have transitional living apartments; good amount of description; requested funding for FTE and also new FTE and some direct service activities; unclear if they were over the allocated amount or including other locations as part of the recovery homes; but justification for their items were fairly clear; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
TOTAL TECHNICAL SCORE	500	460	Response is requesting to fund for 1 recovery residences
Equal Pay for Montana Women			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	answered "yes" to question in eMACS
TOTAL RFP SCORE	525	485	

**DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES**

Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The Scope of Services, Ability to Meet Service Specifications and Mandatory Requirements, Offeror/Offeror's Reporting Requirements, Company Profile and Experience and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Recovery Friendly Montana

Total Points Awarded: 431

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services - Ability to Meet Service Specifications			
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	250	Good response; provided a comprehensive response to 6 of 11 items listed in responsibilities with details in each area including extensive work done in creating their recovery friendly workplace initiative to provide individual wellness across the state; liked they had demonstrated commitment and experience with the recovery friendly workplace initiative, some good progress in designating a number of workplaces in a short period of time and they were expanding their geographic reach; provided descriptions to six of best practices; appeared that two of them didn't fully describe how the their organization applied them; demonstrated a good understanding of the importance of the initiative and the benefits to employees and employers; really liked they had an assessment tool with employers to sort of measure their recovery friendly workplace status, liked their connection to national resources, for policies, etc; liked they were committed to program evaluation, but noted that they didn't currently have any processes in place. Recovery Friendly Workplace is the only services identified in the response and the response meets the requirements for these services.
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities			
2.1 Department will conduct annual in person site visits.	Pass/Fail	P	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	P	Passed
2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	P	Passed
Offeror/Offeror's Reporting Requirements			

Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	P	Passed
Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	70	Fair response; the organization has just established and 1 year in business; established in January 2023; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
Relevant Experience	75	70	Good response meeting requirements listed relevant experience related to the recovery friendly workplace; experience with substance use prevention coordination for educational activities related to SUD, which was important for this initiative, expansion of peer support services and recovery residences, and implementation of harm reduction strategies; liked really direct experience with designation of RF WS and Education to employers and appreciated their Advisory Board, which had wide representation to other organizations.
Budget Proposal			
Budget Proposal	25	16	Fair response; some funding request appeared to be business start-up funds versus being established and is concerning, but appreciated they looked at items to promote for employers and assist with travel to get around to different employers; some missing justification on how costs were determined and some potentially unallowable items included in the request; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
TOTAL TECHNICAL SCORE	500	406	
Equal Pay for Montana Women			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	answered "yes" to question in eMACS

TOTAL RFP SCORE	525	431	
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**DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES**

Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The Scope of Services, Ability to Meet Service Specifications and Mandatory Requirements, Offeror/Offeror's Reporting Requirements, Company Profile and Experience and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: Rimrock Foundation

Total Points Awarded: 318

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services - Ability to Meet Service Specifications			
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	180	Fair response; minimally met the requirements of providing services in a recovery home or providing trading for recovery friendly workplace in their responses, as they were not related to recovery friendly workplace; most of responses were related to treatment; unclear from response if it met the intent of the RFP; addressed 10 of best practices and statement of agreements but limited detail about how their organization practices it with regard to either recovery residences or recovery friendly workplaces; for example they offer a large continuum of services that treat the whole person that they had some emphasis on community support or community outreach and peer support, but didn't talk about how they build community amongst their program participants, which is a really important piece of social model and what is shown as best practice for recovery residences; had strong quality assurance processes and they do address co-occurring disorders but didn't talk about trauma informed practices at all, which was also an important piece and they didn't really address the importance of certifying either recovery residences or recovery friendly workplaces, but instead discuss staff processes for "vetting" recovery residences; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities			
2.1 Department will conduct annual in person site visits.	Pass/Fail	P	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	P	Passed

2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	P	Passed
Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	P	Passed
Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	70	Fair response; 56 years in business in relation to substance abuse, but no years in service as a recovery residence provider which is the basis for scoring this section; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
Relevant Experience	75	54	Fair response; provided a lot of details related to treatment but not in providing training for recovery from the workplace or recovery home; liked they offered peer support and substance use services, medication assisted treatment and some established relationships with sober living facilities but didn't operate or did not have direct operation experience; minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.
Budget Proposal			Disqualified for Budget Section receiving a "Fail". Per Evaluation Process in Prerequisite Section of RFP process. Achieve Minimum Score - Any proposal that fails to achieve 80% will be eliminated from further consideration. A "fail" for any individual evaluation criteria will result in proposal disqualification.
Budget Proposal	25	14	Failed response; were applying for recovery friendly workplace initiative funds, but didn't see anything that suggested they were going to use the funds to further that initiative throughout Montana; because they are not a recovery residence didn't see the application there as well; missing details in terms of how costs were calculated; response does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.
TOTAL TECHNICAL SCORE	500	318	Disqualified for Budget Section receiving a "Fail". Per Evaluation Process in Prerequisite Section of RFP process. Achieve Minimum Score - Any proposal that fails to achieve 80% will be eliminated from further consideration. A "fail" for any individual evaluation criteria will result in proposal disqualification.

Equal Pay for Montana Women			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25		
TOTAL RFP SCORE	525		

**DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES**

Individual Scoring Matrix

The evaluator will review and evaluate the offers according to the following criteria, which are worth a total of 500 points: The Scope of Services, Ability to Meet Service Specifications and Mandatory Requirements, Offeror/Offeror's Reporting Requirements, Company Profile and Experience and Budget Proposal will be evaluated based on the scoring guide.

Offeror (Company) Name: STEP, Inc.

Total Points Awarded: 465

Category	Possible Points	Points Awarded	Mandatory Justification Comments for Points Awarded
Scope of Services - Ability to Meet Service Specifications			
Section 1.0 through 1.11 - Describe a minimum of 3 Best Practices that the Offeror's must provide.	300	277	Good response; addressed 11 best practices and identified some risks and mitigating actions; demonstrated a strong understanding of and focus on recovery and that they incorporated individualization in their placement process and working with partners to ensure they understood referral criteria and program expectations; commitment to using the peer system for feedback and accountability and operations, and they really had a strong commitment to equity and trauma informed practices; did lack some specific information about how they applied trauma, informed practices and mental health, or connecting residents to those services, thought they connected them for staff really well, but not necessarily demonstrated how they applied that residents noted that they were certified under NAR and that they offer EBP in the form of a few different areas, but didn't necessarily describe any specific curriculum or referral to other entities that provide specific curriculum and noted had a strong commitment to data through tracking, analysis and use for program improvement and outcome tracking; had good details in addressing 11 of 11 items listed; appreciate that they are participating in on the board for the Recovery Residents Alliance, Montana as well as the Behavioral Health Advisory Substance Abuse Committee and have other coalitions that they're a part of, which I appreciate it in terms of the continuum of care for all of those pieces.
Scope of Services - Mandatory Requirements - Section 2.0 Department Responsibilities			
2.1 Department will conduct annual in person site visits.	Pass/Fail	P	Passed
2.2 Department will facilitate monthly virtual monitoring meetings.	Pass/Fail	P	Passed

2.3 Department will be available to provide ad-hoc meetings, calls, emails.	Pass/Fail	P	Passed
Offeror/Offeror's Reporting Requirements			
Must provide the Government Performance and Results Act (GPRA) report measures that are required by SAMHSA. These reports will be submitted through the data collection system or another reporting system and may be requested at any time by the Department through the contract term.	Pass/Fail	P	Passed
Company Profile and Experience			
Years in Business – scored based off scoring matrix listed above	100	70	Good response; established in 1978, but providing services in relation to RFP requirements starting sober living homes in 2019.
Relevant Experience	75	73	Superior response; clearly outlined relevant experience throughout the years and included a timeline which was helpful to see the progression; liked they were a direct recovery residence operator and provide a variety of services to a wide array of populations, for example: Those with disabilities, children, family providing education and support services and substance use support; include additional information and recommendations that would prove both valuable and beneficial to the agency.
Budget Proposal			
Budget Proposal	25	20	Good response; were going to provide new FTE to support additional services for complex cases on top of funding for current staff; really liked as well the wide array of like direct service costs - some travel, some residential fees and then some hygiene products and some tablets to help support their data efforts; a well-rounded, well described request; good response with mostly clearly justified items, were missing some details in the direct expenditures of how the costs were determined.
TOTAL TECHNICAL SCORE	500	440	Response is requesting to fund for 5 recovery residences
Equal Pay for Montana Women			
5% Bonus Points Equal Pay for Montana Women. Offerors who agree and certify compliance to Executive Order No. 12-2016, Equal Pay for Montana Women, will receive a bonus of 5% of the total points available. Offerors who do not comply will not receive bonus points	25	25	answered "yes" to question in eMACS
TOTAL RFP SCORE	525	465	

DPHHS-RFP-2025-0567KH
STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES

SCORING GUIDE

In awarding points to the evaluation criteria, the evaluator/evaluation committee will consider the following guidelines:

Superior Response (95-100%): A superior response is an exceptional reply that completely and comprehensively meets all of the requirements of the RFP. In addition, the response may cover areas not originally addressed within the RFP and/or include additional information and recommendations that would prove both valuable and beneficial to the agency.

Good Response (75-94%): A good response clearly meets all the requirements of the RFP and demonstrates in an unambiguous and concise manner a thorough knowledge and understanding of the project, with no deficiencies noted.

Fair Response (60-74%): A fair response minimally meets most requirements set forth in the RFP. The offeror demonstrates some ability to comply with guidelines and requirements of the project, but knowledge of the subject matter is limited.

Failed Response (59% or less): A failed response does not meet the requirements set forth in the RFP. The offeror has not demonstrated sufficient knowledge of the subject matter.

Scoring of the Offeror Qualifications, Company Profile and Experience, section "Years in Business" will be completed based off the number of years established showing experience providing services meeting the RFP requirements. The table below shows the matrix which will be applied based on Offeror's response.

<u>Established Company years in Business</u>	<u>Points scored</u>
One (1) to five (5) established years in business	70
Six (6) to ten (10) established years in business	85
Eleven (11) to fifteen (15) plus established years in business	100

Scoring Calculator

SH	100.0%
SL	95.0%
GH	94.0%
GL	75.0%
FH	74.0%
FL	60.0%
FDH	59.0%
FDL	0.0%

Total Points Available

Score	800
Superior (95-100%)	760 - 800
Good (75-94%)	600 - 752
Fair (60-74%)	480 - 592
Failed (0-59%)	0 - 472

Technical Scoring Session

DPHHS-RFP-2025-0567KH

STATE OPIOID RESPONSE RECOVERY RESIDENCE SERVICES

Date: Wednesday, October 23, 2024;

Friday 10/25

Time: Wednesday 10/23 - 8:30 AM -

4:30 PM;

Friday 10/25 - 8:30 AM-9:00 AM

Location: Virtual Teams meeting both
days

Evaluation Committee Members:

Megan Coy

Meaghan Kolar

Contracts Officer:

Kristi L. Hernandez

Order of Evaluation:

Alphabetical

Scoring Method:

Consensus